

Giorgio Zanarone

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Contacts

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Positions

- **Colegio Universitario de Estudios Financieros (CUNEF)**, assistant professor of Business Organization (Oct 2008 to present)
- **Italian Antitrust Authority**, intern at the Research Department (Sept 2003-March 2004)

Education

- **Universitat Pompeu Fabra**, PhD in Management (Sept 2003 to Sept 2008)
- **MIT Sloan School of Management**, visiting scholar (Sept 2005 to July 2008)
- **Universitat Pompeu Fabra**, Master of Advanced Studies in Economics (Sept 2001-June 2003)
- **S. Anna School for Advanced Studies** of Pisa, BA in Political Science (Summa cum Laude) (Nov 1996-May 2001)

Research Fields

Organizational Economics, Business Economics, Law & Economics

Working papers

- “The Demand and Supply of Institutions: Assessing the Output of American State Courts,” with Benito Arruñada and Dean Williamson, May 2009
- “Fiat without Authority under Vertical Integration,” April 2009
- “The Role of Decision Rights in Incomplete Contracts: Lessons from Automobile Franchising,” April 2009
- “Vertical Restraints in Relational Contracts,” Sept 2007
- “Institutional Constraints on Organizational Performance,” with Benito Arruñada and Luis Vázquez, Universitat Pompeu Fabra, Aug 2007, *Economics and Business Working Paper Series*, 348

Publications

- “Vertical Restraints and the Law: Evidence from Automobile Franchising,” 2009, *Journal of Law and Economics* 52 (forthcoming)
- “Institutional Constraints on Organizations: The Case of Spanish Car Dealerships,” with Benito Arruñada and Luis Vázquez, 2009, *Managerial and Decision Economics* 30: 15-26
- “Restricting Franchising: An Empirical Analysis of the Allocation of Control Rights in Car Dealership Contracts,” in CAFAGGI, F., *Corporate Governance, Networks and Innovation*, CEDAM: Padova, 2005

Presentations at Conferences

- **Academy of Management** annual conference (Philadelphia, PA, Aug 2007)
- **Economics and Management of Networks** Conference (Erasmus Univ., June 2007)
- **American Law and Economics Association** annual conference (Harvard Univ, May 2007; Columbia Univ, May 2008)
- **Italian Society of Law and Economics** annual conference (Luiss University, Oct 2006; Bocconi Univ, Nov 2007; Bologna Univ, Nov 2008)
- **International Society for New Institutional Economics** annual conference (Boulder, CO, Sept 2006; Toronto Univ, June 2008)
- **International Industrial Organization Conference** (Northeastern Univ, Apr 2006; Marymouth Univ, May 2008)
- **EC² Conference** (Université de la Méditerranée, Marseille, Dec 2004)

Lectures, Seminars, and Workshops

- **European School on New Institutional Economics**, invited (May 2009)
- **Fundación de Estudios de Economía Aplicada**, invited (Apr 2009)
- **Université Paris X**, invited (Apr 2009)
- **Universidad Carlos III**, invited (Oct 2008)
- **MIT**, Organizational Economics lunch seminar (Apr 2006, Feb 2007, Nov 2007, Feb 2008)
- **Universidad Complutense de Madrid**, invited (Nov 2006)
- **Universitat Pompeu Fabra**, Applied Lunch seminar (June 2006, Nov 2007)
- **Luiss University**, best paper prize at the III Doctoral Seminar of the Italian Society for Industrial Economics and Policy (June 2006)
- **Trento University**, workshop on Corporate Governance, Networks and Innovation, invited (Nov 2004)