

READINGS FOR "ORGANIZATIONAL INDUSTRIAL ORGANIZATION: AN INTRODUCTION"

-- Andy Newman (Boston University)

The most pertinent readings for the lecture are marked *.

For background,

Hart (1995), *Firms Contracts, and Financial Structure*, Oxford University Press

Gibbons and Roberts, eds. (2012), *Handbook of Organizational Economics*, Princeton University Press

Legros and Newman (2013) "Contracts, Ownership and Industrial Organization: Past and Future," *Journal of Law Economics and Organization*, 30(S1): i82-i117.

Hart, O. and B. Holmström (2010), "A Theory of Firm Scope," *Quarterly Journal of Economics* 125: 483-513.

The lecture will be based on

*Legros, P. and A. Newman (2013) "A Price Theory of Vertical and Lateral Integration," *Quarterly Journal of Economics*, 128: 725-770.

S. Forbes and M. Lederman, (2009), "Adaptation and Vertical Integration in the Airline Industry," *American Economic Review* 99(5): 1831-1849.

_____ (2010), "Does Vertical Integration Affect Firm Performance? Evidence from the Airline Industry," *RAND Journal of Economics* 41: 765-790.

*Alfaro, L., P. Conconi, H. Fadinger, and A. Newman (2016), "Do Prices Determine Vertical Integration?" *Review of Economic Studies* 83(3): 855-888.

Legros, P. and A.F. Newman (2017), "Demand-Driven Integration and Divorcement Policy," *International Journal of Industrial Organization*, 53: 306-325.

Legros, P., A.F. Newman, and Z. Udvari (2018), "Competing for the Quiet Life: A Theory of Market and Ownership Structure," forthcoming mimeo

Other recent papers, which I won't have time to discuss

Gibbons, R., R. Holden, and M. Powell, (2012), "Organization and Information: Firms' Governance Choices in Rational-Expectations Equilibrium," *Quarterly Journal of Economics*. 127(4): 1551-1609.

Powell, M. (2015), "[Productivity and Credibility in Industry Equilibrium](#),"

McGowan, Danny (2015), "Digging Deep to Compete: Vertical Integration, Product Market Competition, and Prices," *Journal of Industrial Economics*, 65(4): 683-718.