

# Economic Development, Institutions and Democracy

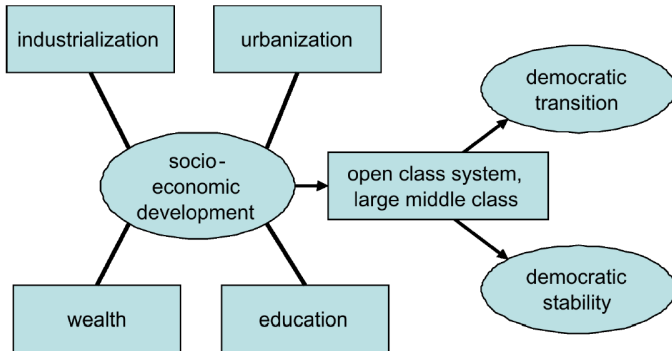
Petros G. Sekeris  
TBS Business School

**IOEA 2026**  
*Carghèse, April 8, 2026*

# Income and Democracy - a debated question

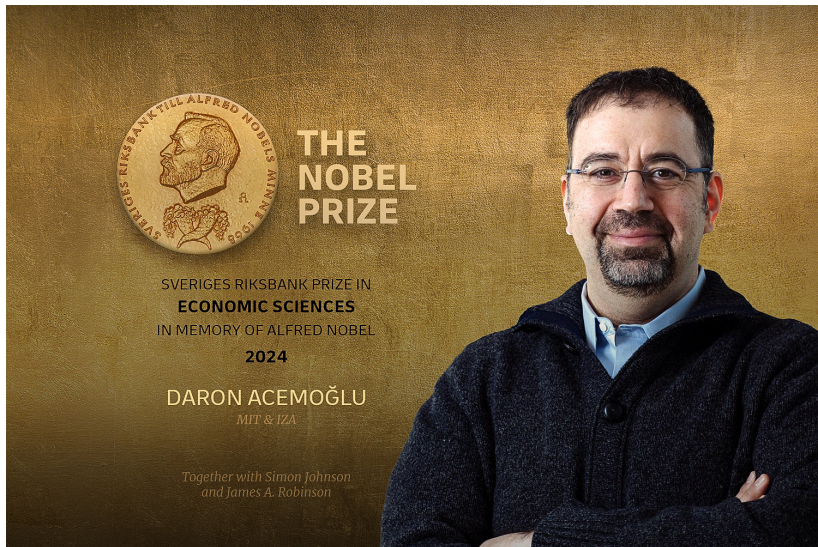
- ▶ Can economic development bring about 'political development' / democratization?
- ▶ Question that has preoccupied thinkers at least as far back as Aristotle
- ▶ Lipset (APSR 1959) builds on these ideas to propose the **modernization hypothesis**:  
*"The more well-to-do a nation, the greater the chances that it will sustain democracy"* (p.75)
- ▶ What is the mechanism?
  - ▶ Socio-economic development creates a combination of *industrialization, urbanization, wealth, and education* giving rise to an 'active' middle class

# The Modernization Hypothesis (Lipset)



Source: Wucherpfennig and Deutsch, 2009

# “Institutionalist” view



## “Institutionalist” view

- ▶ Political developments rooted in institutions (“critical junctures” of Acemoglu and Robinson)
  - ▶ Geography and climate of colonies determined early institutions + institutional persistence (Acemoglu and co-authors)
  - ▶ Type of crops ⇒ collectivist *vs* individualistic society (Ang et al. 2021)
  - ▶ Colonial duration ⇒ current democratic levels (Olsson 2009)
- ▶ Relatedly, culture matters for explaining democracy (Alesina and Giuliano 2015, Gorodnichenko and Roland 2021)

⇒ If institutions are accounted for, modernization hypothesis could be disproved

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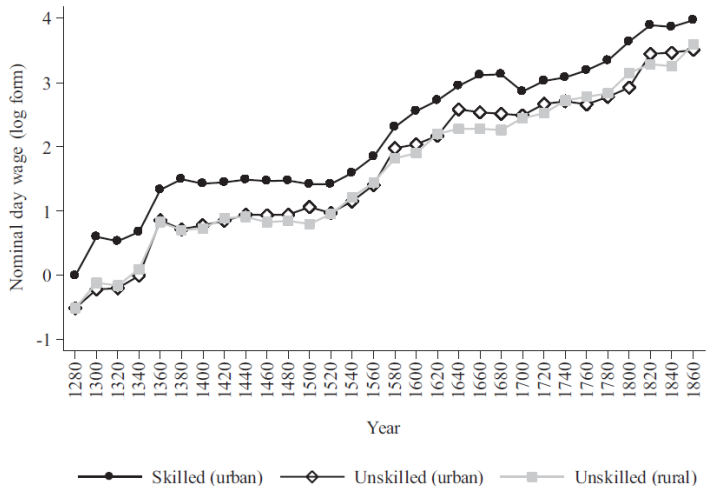
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# Empirical evidence - a contrasted story

## “Income” $\Rightarrow$ regime type

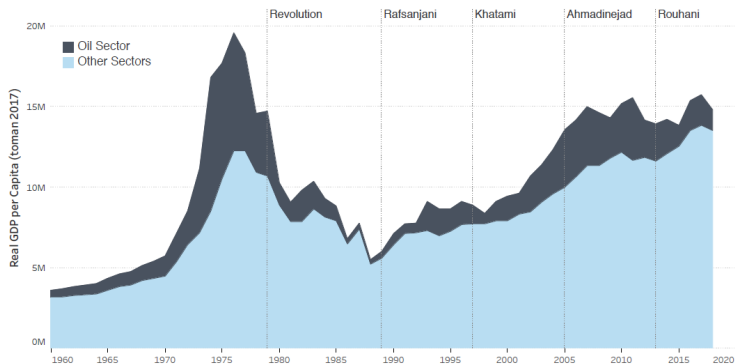
- ▶ causal link: Barro (JPE 1999), Treisman (ARPS 2020)
- ▶ ‘semi-causal’ link: Przeworski and Limongi (World Politics 1997)
- ▶ **no causal link**: Acemoglu et al. (AER 2008, JME 2009)
- ▶ re-establishment of causal link: Benhabib et al. (EL 2013), Cervelatti et al. (AER 2014), Che et al. (JCE 2013)
- ▶ “reverse sign” causal link: Burke and Leigh (AEJ:Macro 2010), Aidt and Jensen (EER 2014), Franck (REStat 2016)

# The French revolution - 1789



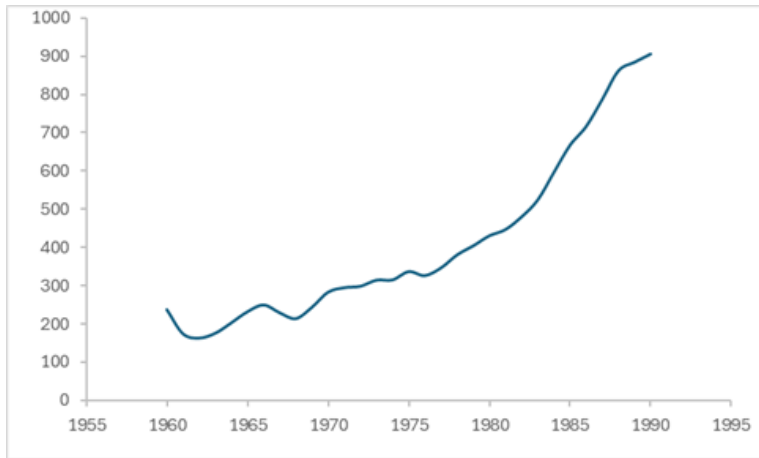
Source: Ridolfi 2019

# The Iranian revolution - 1979



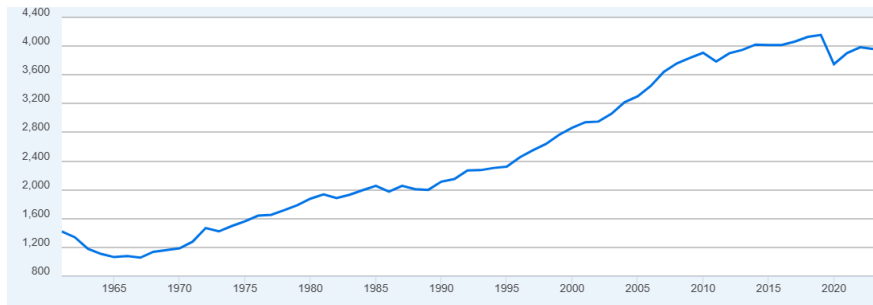
Source: Azadi 2019

## Tiananmen square protest - 1989



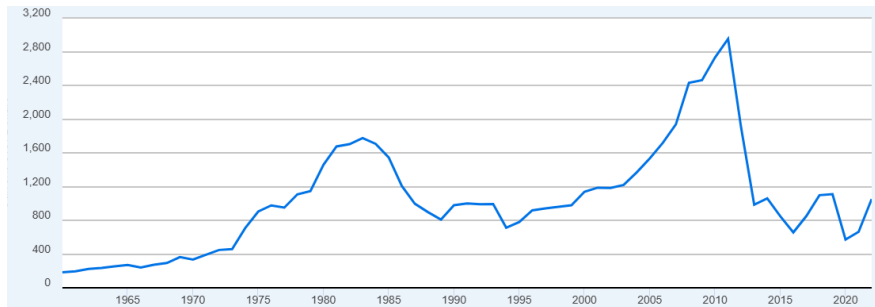
Source: FRED (Federal Reserve of St Louis) - GDP/cap in 2010 US \$

# Tunisia's Jasmin revolution - 2011



Source: FRED (Federal Reserve of St Louis) - GDP/cap in 2010 US \$

# Syrian revolution - 2011



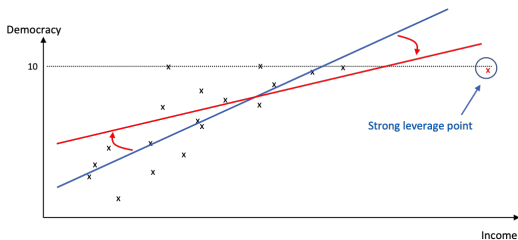
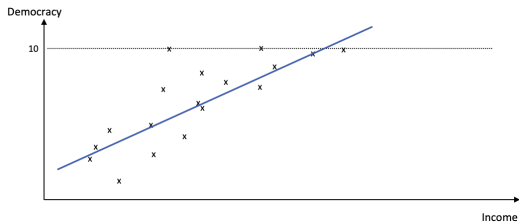
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# Is it so difficult to test effect of income on democracy?

## Potential concerns

- ▶ Data limitations: data before 1960 is less frequent; and yet “long run” effects
- ▶ Important endogeneity concerns (Acemoglu et al. 2019 on Democracy  $\Rightarrow$  Income)
- ▶ Identification issues:
  - ▶ democracy score is capped (next slide)
  - ▶ effect may not be monotonic (our approach)

# Some empirical considerations - Cap on the 'democracy score'



Leverage effect: see Dehon et al. (Oxf Bulletin of Econ. and Stat. 2009)

# Accounting for limitations of earlier analyses

## Accounting for “cap on democracy”

- ▶ Partially solved with logs, but Benhabib et al. (2013) show that correctly accounting for this re-establishes link

## A longer view of history

- ▶ The above effect will be particularly present if data does not go back enough in the past
- ▶ Adopting a “long run analysis” is shown to re-establish the validity of the Modernization hypothesis by extending dataset to before 1960 (Gundlach and Paldam 2009, Murin and Wacziarg 2014, Barro 2015)

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# A dearth of theory

- ▶ Two types of theories to support or disprove the modernization hypothesis
  1. Logical theories to motivate empirics (education, urbanization and collective action...)
  2. Formal models: you fight for **monetary gains**
    - ▶ Acemoglu and Robinson (AER 2005): negative shocks and commitment issues
    - ▶ Kotschy and Sunde (SJE 2019): negative shocks in unequal societies lead to democratization
    - ▶ Huang (IER 2012): economic growth gives power to different groups in society and thus democratization

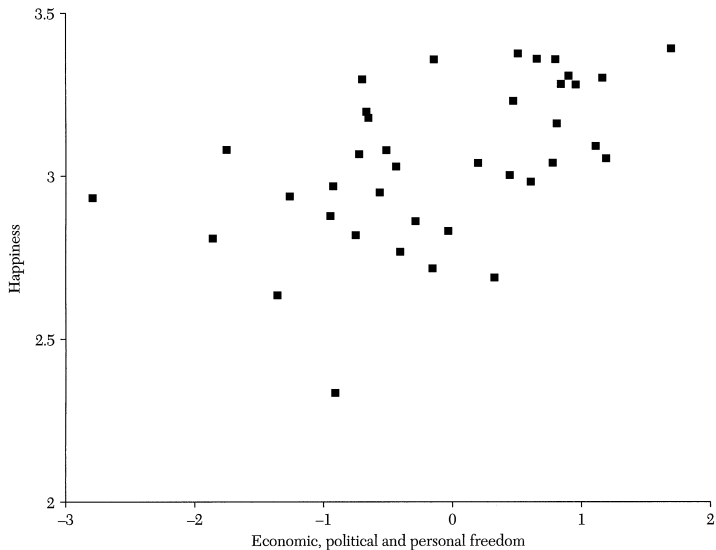
## A dearth of theory

- ▶ The approach of economics (and formal political science) of seeing in politics only economic questions is quite reductive
- ▶ Political scientists have had a wider understanding of 'democratic rights': material *vs* non-material goods (Welzel 2007, Inglehart and Welzel 2010):
  - ▶ You value democratic rights *per se*
  - ▶ Being able to express political opinions, to decide on non-economic issues (type of education, gender issues, drive left/right, guns laws etc. . . ) brings you satisfaction
- ▶ This is recognized in some pieces in econ: Besley and Persson (AERi 2019), Gratton and Lee (REStud 2024), Enke et al. (JEEA 2025)

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# Freedom and happiness



Source: Frey and Sultzer 2002

## Our contribution

Debowicz, D., et al. (2025), “**Income and the (Eventual) Rise of Democracy**”, *Public Choice*.

- ▶ Develop a theoretical model to understand the link
- ▶ Test our theory with data
- ▶ Uncover a non-monotonic effect of income on democracy

## Quiz time!

- ▶ Assume citizens value **material goods**,  $m$  and **non-material goods**,  $p$  (i.e. democratic rights, party preference, policy preference...).
- ▶ Which utility function seems the most reasonable?

$$u(m, p) = \mu(m)f(m) + (1 - \mu(m))g(p),$$

where  $\mu'(m) > 0$

$$u(m, p)$$

where  $u_1, u_2 > 0$ ,  
 $u_{11}, u_{22} \leq 0$

$$u(m, p) = v(m, p) + s(m, p)$$

where  $v_2 > 0$  and  
 $s_2 > 0$  (for  
concerned citizens)

## Our model

- ▶ A representative citizen has utility  $U(m, p)$ ,  $m$  the material good,  $p$  the democratic rights
- ▶ Citizens enjoy utility from democratic rights per se: freedom of expression, policies on non-material matters more aligned with own preferences (type of education, gay rights, religious rights...)

$$U_m > 0, U_{mm} < 0, U_p > 0, U_{pp} < 0, U_{mp} \geq 0$$

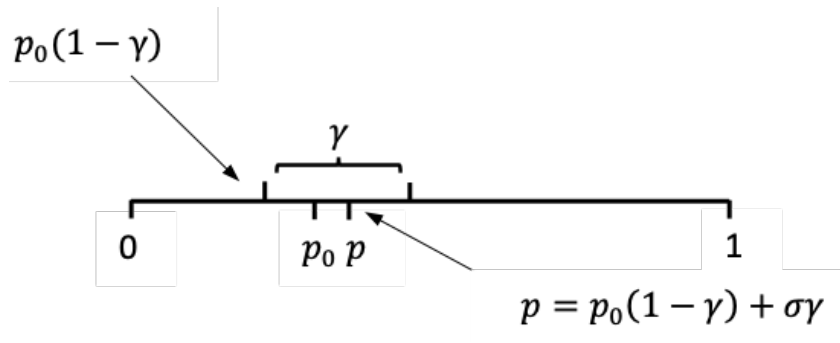
- ▶ Complementarity between  $m$  and  $p$  most natural scenario:
  - ▶ Being wealthier w\o democratic rights brings little satisfaction
  - ▶ Living in a perfect democracy but being poor brings little satisfaction
  - ▶ Veenhoven (2000) indirectly confirms this
- ▶ We do not allow for the goods to be adverse

# The model

## Democratic rights: $p$

- ▶ Unit of democratic rights that are shared between elites and citizens (i.e. bargaining power)
- ▶ Initial rights:  $p_0$  rights to citizens,  $(1 - p_0)$  to elites
- ▶ Contestable rights  $\gamma$ : you can increase your rights by an increment of the existing rights
- ▶ You can protest/lobby to increase rights  $\sigma = \frac{x}{x+y}$ .

## Political rights



# The model

## Material goods: $m$

- ▶ Opportunity cost of lobbying/protesting/fighting:  $w[e - x]$
- ▶ We also allow for democratic rights to influence redistribution of public wealth/allocation of public goods:  
 $pR$ 
  - ▶  $R$  are the public resources/rents to redistribute
  - ▶  $p$  stands for the share controlled by the citizens
- ▶ combining all the ingredients:

Utility of the citizen

$$U = U(w[e - x] + pR, p)$$

Utility of the elites

$$V = (1 - p)R - y$$

# The model

Benchmark: only fight for political rights [robust to relaxing that]

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## The model - equilibrium

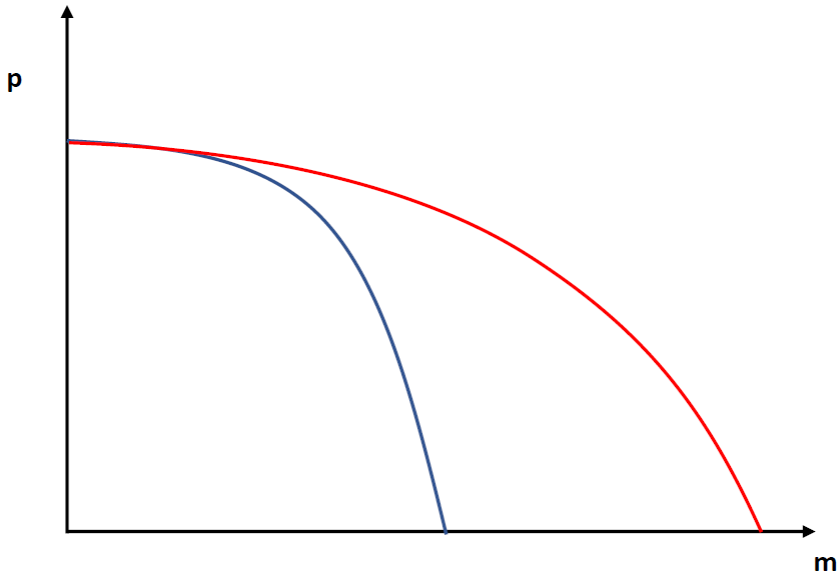
$$\frac{dV}{dy} = 0 \Rightarrow y(x) = [\gamma Rx]^2 - x$$

$$\frac{dU}{dx} = \underbrace{\frac{y}{(x+y)^2} \gamma U_p}_{\text{Mgl non-mat. gain}} + \underbrace{-wU_m}_{\text{O.C. of contest}} = 0$$

Or

$$\frac{U_m}{U_p} = |MRS_{mp}| = \frac{y}{(y+x)^2} \frac{\gamma}{w} \quad \{\text{Kind of MRT}\}$$

PPF - increasing  $w$  reduces "MRT" (fixed  $y$ )



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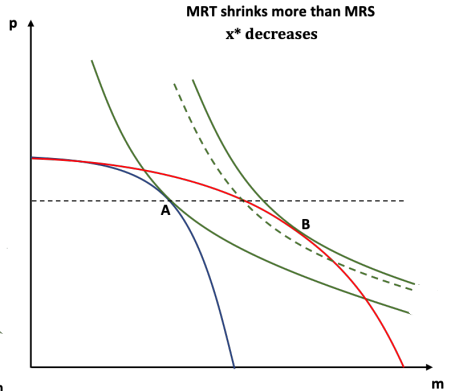
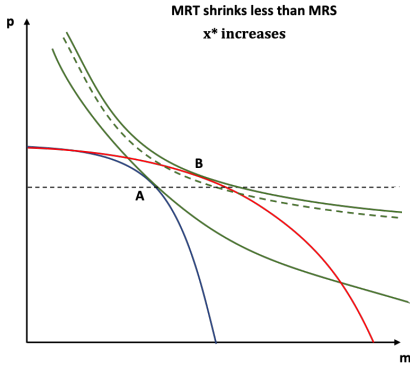
**Conditions jointly define the equilibrium:  $x^*, y^*, \sigma^*, p^*$**

$$p^* = p_0(1 - \gamma) + \gamma\sigma^*$$
$$\sigma^* = \left[ \frac{x^*}{\gamma R} \right]^{1/2}$$

⇒ Political rights move monotonically with political activism

⇒ How does political activism vary with  $w$ ?

# Comparative statics: the effect of modernization; $\nearrow w$



## Comparative statics: the effect of **modernization**; ↗ $w$

$$\text{sign} \left[ \frac{dx^*}{dw} \right] = -\text{sign} [m^* MRS_m + MRS]$$

$$\frac{\partial x^*}{\partial w} \leq 0 \iff \frac{m [U_{mm}U_p - U_m U_{mp}]}{[U_p]^2} + \frac{U_m}{U_p} \geq 0.$$

**Assume** (for clarity)  $U_{mp} = 0$

**Poor countries** (low  $m$ ) more likely to experience a drop in democracy:

- ▶ Low  $m$
- ▶ High MRS (since high  $U_m$ )
- ▶ If  $m$  is really 'scarce', then MU likely not to drop too quickly:  $MRS_m$  not too negative

**Rich countries** more likely to experience an increase in political activism

⇒ U-shaped relationship between income and democracy

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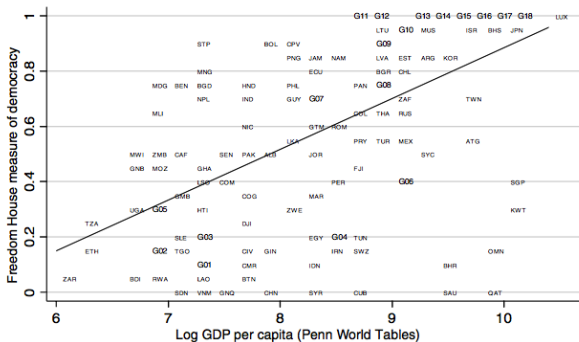
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⇒ **U-shaped relationship between income and democracy**

# Empirical validation

- ▶ Our theory predicts a U-shaped relationship between income and democracy:
  - ▶ In poor countries, increases in wages/income push towards a *substitution* of political activism with 'work'; comparable to wage-labour trade-off for low wages
  - ▶ In rich countries, increases in wages/income imply that citizens can afford to reduce work; still earn more, and also devote more time to activism; comparable to a strong income effect in labour economics

# Income and Democracy - Acemoglu et al. AER 2008



# Estimations with fixed effects

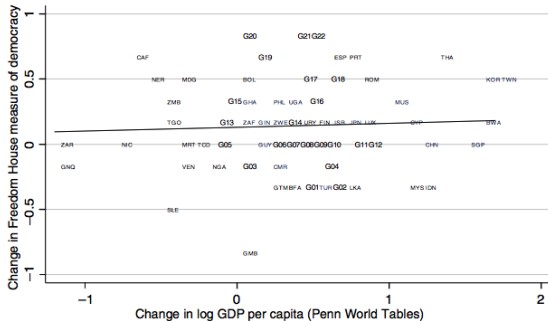


FIGURE 2. CHANGE IN DEMOCRACY AND INCOME, 1970–1995

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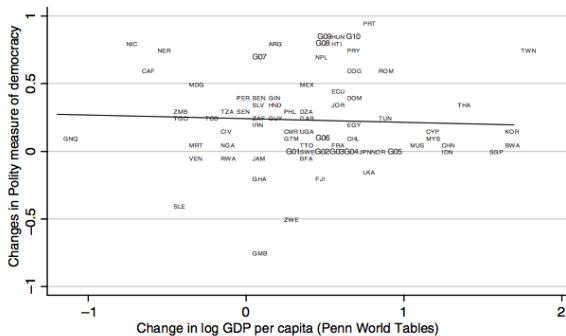
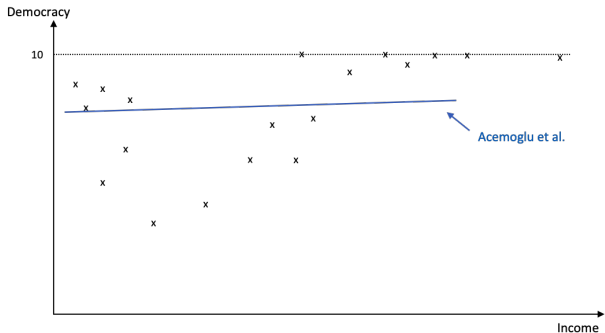
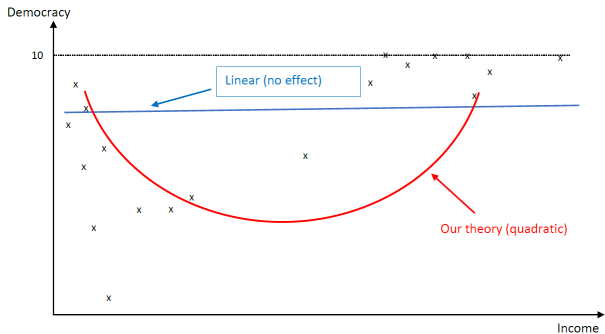


FIGURE 3. CHANGE IN DEMOCRACY AND INCOME, 1970–1995

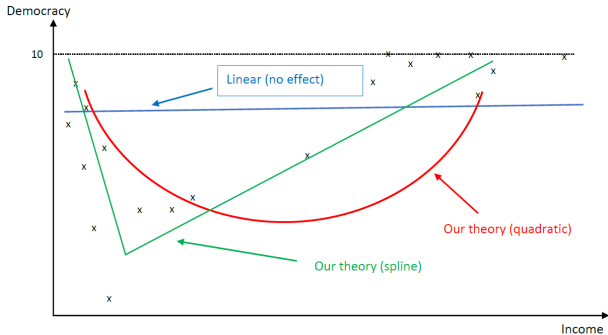
# *Income and Democracy - An alternative possibility*



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# Data

- ▶ Our data covers period 1960-2010 (unlike Acemoglu et al.; 1960-2000): important nuance since we have a mechanism that requires time for fluctuations to be observed.
- ▶ Democracy is captured by the Polity IV 'polity2' index for panel data, with values normalized to [0,100].
- ▶ **Observe** that Freedom House only dates back to 1968, hence our choice of Polity IV
- ▶ Per capita income from the Penn World Tables (PWT10.0), at constant prices of 2017.
  - ▶  $\Rightarrow$  unbalanced panel of 1200 country-year observations on 150 countries (five-year panel).
  - ▶  $\Rightarrow$  around  $\frac{1}{3}$  additional observations in relation to Acemoglu et al (2008).
- ▶ Covariates: national saving rates (PWT), population size and age structure (WDI), colonial past, human capital, income labour share, and a socialist dummy.

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## Methodology - income squared

- ▶ We use income rather than its natural logarithm to provide a closer match to the theory.
- ▶ Following Acemoglu et al (2008), we control for country- and year- fixed effects (FE).
- ▶ We consider the fit of a quadratic function for democracy on the (first) lags of democracy and income.

$$\text{Acemoglu et al. : } d_{it} = \alpha d_{it-1} + \beta \ln(y_{it-1}) + \mu_t + \delta_i + \epsilon_{it}.$$

$$\text{Our study : } d_{it} = \alpha d_{it-1} + \beta y_{it-1} + \gamma y_{it-1}^2 + \mu_t + \delta_i + \epsilon_{it}.$$

## Methodology - spline regression

- ▶ The second estimation consists in running a piece-wise linear regression that would capture:
  - ▶ a negative relationship between income and democracy for low levels of income (below some threshold  $\bar{y}$ )
  - ▶ a positive relationship between income and democracy for high levels of income (above  $\bar{y}$ )

$$d_{it} = \alpha d_{it-1} + \beta_1 y_{it-1} |_{y_{it-1} < \bar{y}} + \beta_2 y_{it-1} |_{y_{it-1} > \bar{y}} + \mu_t + \delta_i + \epsilon_{it}.$$

- ▶ We expect  $\beta_1 < 0$  and  $\beta_2 > 0$ .

# Income and Democracy - Testing the U

Table: Benchmark quadratic specification with Polity IV

|           | (1)                   | (2)                   | (3)                   | (4)                   | (5)                   | (6)                   | (7)                   | (8)                   |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|           | OLS lin-log           | OLS linear            | OLS quadratic         | FE lin-log            | FE linear             | FE quadratic          | AH quadratic          | AB quadratic          |
| L.pol     | 0.8385***<br>(0.0241) | 0.8607***<br>(0.0181) | 0.8498***<br>(0.0210) | 0.5242***<br>(0.0396) | 0.5222***<br>(0.0399) | 0.5156***<br>(0.0412) |                       | 0.5482***<br>(0.0735) |
| LD.pol    |                       |                       |                       |                       |                       |                       | 0.5571***<br>(0.1026) |                       |
| L.inclog  | 1.6007**<br>(0.6808)  |                       |                       | -1.1677<br>(1.7466)   |                       |                       |                       |                       |
| L.inc     |                       | 0.0064<br>(0.0404)    | 0.1182<br>(0.0759)    |                       | -0.1163<br>(0.1088)   | -0.3827**<br>(0.1504) |                       | -0.6942**<br>(0.2752) |
| LD.inc    |                       |                       |                       |                       |                       |                       | -1.0067**<br>(0.4502) |                       |
| L.inc_sq  |                       |                       | -0.0008**<br>(0.0004) |                       |                       | 0.0014***<br>(0.0005) |                       | 0.0023***<br>(0.0008) |
| LD.inc_sq |                       |                       |                       |                       |                       |                       | 0.0032**<br>(0.0014)  |                       |
| N         | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1145                  | 1145                  |
| N_g       |                       |                       |                       | 151                   | 151                   | 151                   |                       | 151                   |
| j         |                       |                       |                       |                       |                       |                       |                       | 143                   |
| r2        | 0.79                  | 0.79                  | 0.79                  | 0.51                  | 0.51                  | 0.52                  | .                     |                       |
| hansenp   |                       |                       |                       |                       |                       |                       |                       | 0.29                  |
| ar2p      |                       |                       |                       |                       |                       |                       |                       | 0.55                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

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| ar2p      |                       |                       |                       |                       |                       |                       |                       | 0.55                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Income and Democracy - Testing the U

Table: Benchmark quadratic specification with Polity IV

|           | (1)                   | (2)                   | (3)                   | (4)                   | (5)                   | (6)                   | (7)                   | (8)                   |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|           | OLS lin-log           | OLS linear            | OLS quadratic         | FE lin-log            | FE linear             | FE quadratic          | AH quadratic          | AB quadratic          |
| L.pol     | 0.8385***<br>(0.0241) | 0.8607***<br>(0.0181) | 0.8498***<br>(0.0210) | 0.5242***<br>(0.0396) | 0.5222***<br>(0.0399) | 0.5156***<br>(0.0412) |                       | 0.5482***<br>(0.0735) |
| LD.pol    |                       |                       |                       |                       |                       |                       | 0.5571***<br>(0.1026) |                       |
| L.inclog  | 1.6007**<br>(0.6808)  |                       |                       | -1.1677<br>(1.7466)   |                       |                       |                       |                       |
| L.inc     |                       | 0.0064<br>(0.0404)    | 0.1182<br>(0.0759)    |                       | -0.1163<br>(0.1088)   | -0.3827**<br>(0.1504) |                       | -0.6942**<br>(0.2752) |
| LD.inc    |                       |                       |                       |                       |                       |                       | -1.0067**<br>(0.4502) |                       |
| L.inc_sq  |                       |                       | -0.0008**<br>(0.0004) |                       |                       | 0.0014***<br>(0.0005) |                       | 0.0023***<br>(0.0008) |
| LD.inc_sq |                       |                       |                       |                       |                       |                       | 0.0032**<br>(0.0014)  |                       |
| N         | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1145                  | 1145                  |
| N-g       |                       |                       |                       | 151                   | 151                   | 151                   |                       | 151                   |
| j         |                       |                       |                       |                       |                       |                       |                       | 143                   |
| r2        | 0.79                  | 0.79                  | 0.79                  | 0.51                  | 0.51                  | 0.52                  | .                     |                       |
| hansenp   |                       |                       |                       |                       |                       |                       |                       | 0.29                  |
| ar2p      |                       |                       |                       |                       |                       |                       |                       | 0.55                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Income and Democracy - Testing the U

Table: Benchmark quadratic specification with Polity IV

|           | (1)                   | (2)                   | (3)                   | (4)                   | (5)                   | (6)                   | (7)                   | (8)                   |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|           | OLS lin-log           | OLS linear            | OLS quadratic         | FE lin-log            | FE linear             | FE quadratic          | AH quadratic          | AB quadratic          |
| L.pol     | 0.8385***<br>(0.0241) | 0.8607***<br>(0.0181) | 0.8498***<br>(0.0210) | 0.5242***<br>(0.0396) | 0.5222***<br>(0.0399) | 0.5156***<br>(0.0412) |                       | 0.5482***<br>(0.0735) |
| LD.pol    |                       |                       |                       |                       |                       |                       | 0.5571***<br>(0.1026) |                       |
| L.inclog  | 1.6007**<br>(0.6808)  |                       |                       | -1.1677<br>(1.7466)   |                       |                       |                       |                       |
| L.inc     |                       | 0.0064<br>(0.0404)    | 0.1182<br>(0.0759)    |                       | -0.1163<br>(0.1088)   | -0.3827**<br>(0.1504) |                       | -0.6942**<br>(0.2752) |
| LD.inc    |                       |                       |                       |                       |                       |                       | -1.0067**<br>(0.4502) |                       |
| L.inc_sq  |                       |                       | -0.0008**<br>(0.0004) |                       |                       | 0.0014***<br>(0.0005) |                       | 0.0023***<br>(0.0008) |
| LD.inc_sq |                       |                       |                       |                       |                       |                       | 0.0032**<br>(0.0014)  |                       |
| N         | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1145                  | 1145                  |
| N_g       |                       |                       |                       | 151                   | 151                   | 151                   |                       | 151                   |
| j         |                       |                       |                       |                       |                       |                       |                       | 143                   |
| r2        | 0.79                  | 0.79                  | 0.79                  | 0.51                  | 0.51                  | 0.52                  | .                     |                       |
| hansenp   |                       |                       |                       |                       |                       |                       |                       | 0.29                  |
| ar2p      |                       |                       |                       |                       |                       |                       |                       | 0.55                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Income and Democracy - Testing the U

Table: Benchmark quadratic specification with Polity IV

|           | (1)                   | (2)                   | (3)                   | (4)                   | (5)                   | (6)                   | (7)                   | (8)                   |
|-----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|           | OLS lin-log           | OLS linear            | OLS quadratic         | FE lin-log            | FE linear             | FE quadratic          | AH quadratic          | AB quadratic          |
| L.pol     | 0.8385***<br>(0.0241) | 0.8607***<br>(0.0181) | 0.8498***<br>(0.0210) | 0.5242***<br>(0.0396) | 0.5222***<br>(0.0399) | 0.5156***<br>(0.0412) |                       | 0.5482***<br>(0.0735) |
| LD.pol    |                       |                       |                       |                       |                       |                       | 0.5571***<br>(0.1026) |                       |
| L.inclog  | 1.6007**<br>(0.6808)  |                       |                       | -1.1677<br>(1.7466)   |                       |                       |                       |                       |
| L.inc     |                       | 0.0064<br>(0.0404)    | 0.1182<br>(0.0759)    |                       | -0.1163<br>(0.1088)   | -0.3827**<br>(0.1504) |                       | -0.6942**<br>(0.2752) |
| LD.inc    |                       |                       |                       |                       |                       |                       | -1.0067**<br>(0.4502) |                       |
| L.inc_sq  |                       |                       | -0.0008**<br>(0.0004) |                       |                       | 0.0014***<br>(0.0005) |                       | 0.0023***<br>(0.0008) |
| LD.inc_sq |                       |                       |                       |                       |                       |                       | 0.0032**<br>(0.0014)  |                       |
| N         | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1299                  | 1145                  | 1145                  |
| N_g       |                       |                       |                       | 151                   | 151                   | 151                   |                       | 151                   |
| j         |                       |                       |                       |                       |                       |                       |                       | 143                   |
| r2        | 0.79                  | 0.79                  | 0.79                  | 0.51                  | 0.51                  | 0.52                  | .                     |                       |
| hansenp   |                       |                       |                       |                       |                       |                       |                       | 0.29                  |
| ar2p      |                       |                       |                       |                       |                       |                       |                       | 0.55                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Income and Democracy - Testing the V

Table: Benchmark spline specification for 40K

|                   | (1)                   | (2)                   | (3)                    | (4)                   | (5)                   | (6)                    | (7)                    | (8)                    |
|-------------------|-----------------------|-----------------------|------------------------|-----------------------|-----------------------|------------------------|------------------------|------------------------|
|                   | OLS lin-log           | OLS linear            | OLS spline             | FE lin-log            | FE linear             | FE spline              | AH spline              | AB spline              |
| $d_{-1}$          | 0.8385***<br>(0.0241) | 0.8607***<br>(0.0181) | 0.8414***<br>(0.0218)  | 0.5242***<br>(0.0396) | 0.5222***<br>(0.0399) | 0.5148***<br>(0.0416)  | 0.5261***<br>(0.1032)  | 0.6156***<br>(0.0971)  |
| $\ln(y_{-1})$     | 1.6007**<br>(0.6808)  |                       |                        | -1.1677<br>(1.7466)   |                       |                        |                        |                        |
| $y_{-1}$          |                       | 0.0064<br>(0.0404)    |                        |                       | -0.1163<br>(0.1088)   |                        |                        |                        |
| $y_{-1} \leq y_v$ |                       |                       | 0.1572**<br>(0.0620)   |                       |                       | -0.4283***<br>(0.1626) | -1.1225***<br>(0.3399) | -0.8344***<br>(0.2006) |
| $y_{-1} > y_v$    |                       |                       | -0.1284***<br>(0.0313) |                       |                       | 0.0747*<br>(0.0416)    | 0.1618***<br>(0.0588)  | 0.0951**<br>(0.0371)   |
| $N$               | 1299                  | 1299                  | 1299                   | 1299                  | 1299                  | 1299                   | 1145                   | 1145                   |
| Fixed Effects     |                       |                       |                        | 151                   | 151                   | 151                    |                        | 151                    |
| Instruments       |                       |                       |                        |                       |                       |                        |                        | 100                    |
| $R^2$             | 0.79                  | 0.79                  | 0.79                   | 0.51                  | 0.51                  | 0.52                   | .                      |                        |
| $p$ Hansen        |                       |                       |                        |                       |                       |                        |                        | 0.22                   |
| $p$ AR(2)         |                       |                       |                        |                       |                       |                        |                        | 0.53                   |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Income and Democracy - Testing the V

Table: AB results for the spline specification with different knots

|                   | (1)                 | (2)                    | (3)                    | (4)                   | (5)                   | (6)                   |
|-------------------|---------------------|------------------------|------------------------|-----------------------|-----------------------|-----------------------|
|                   | Knot 35             | Knot 40                | Knot 50                | Knot 70               | Knot 100              | Knot 135              |
| $d_{-1}$          | 0.6032<br>(0.3697)  | 0.6156***<br>(0.0971)  | 0.6083***<br>(0.0940)  | 0.6367***<br>(0.0913) | 0.6517***<br>(0.0884) | 0.6576***<br>(0.0888) |
| $y_{-1} \leq y_v$ | -1.0671<br>(1.4589) | -0.8344***<br>(0.2006) | -0.7262***<br>(0.1811) | -0.4726**<br>(0.2041) | -0.3388*<br>(0.1950)  | -0.3268<br>(0.1991)   |
| $y_{-1} > y_v$    | 0.0826<br>(0.0998)  | 0.0951**<br>(0.0371)   | 0.1175**<br>(0.0470)   | 0.0753**<br>(0.0314)  | 0.0351<br>(0.0538)    | 0.1041<br>(0.1014)    |
| $N$               | 1145                | 1145                   | 1145                   | 1145                  | 1145                  | 1145                  |
| Fixed Effects     | 151                 | 151                    | 151                    | 151                   | 151                   | 151                   |
| Instruments       | 105                 | 100                    | 98                     | 97                    | 89                    | 89                    |
| $p$ Hansen        | 0.31                | 0.22                   | 0.18                   | 0.10                  | 0.02                  | 0.03                  |
| $p$ AR(2)         | 0.68                | 0.53                   | 0.53                   | 0.51                  | 0.50                  | 0.49                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Scatterplot and predictions for spline and log functions

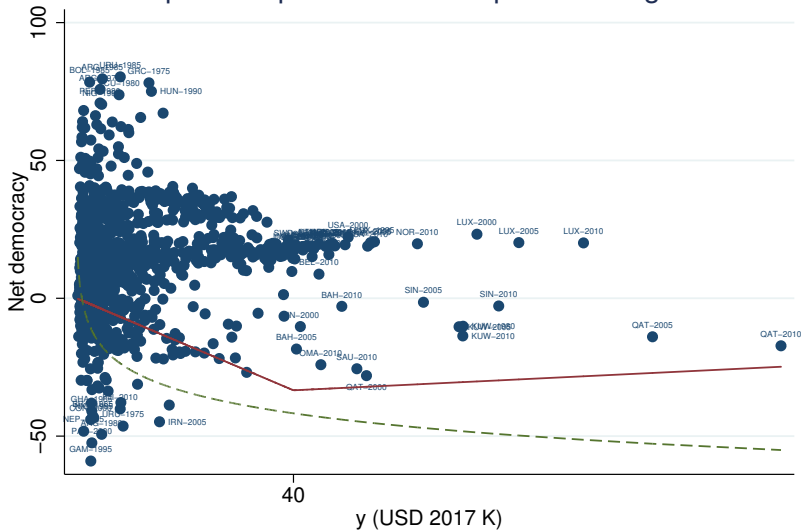


Figure: Income and Democracy.

# Testing $U$ with controls (also Human Capital)

Table: AB results for the quadratic specification: Robustness checks

|                 | (1)                   | (2)                    | (3)                    | (4)                   | (5)                    | (6)                   |
|-----------------|-----------------------|------------------------|------------------------|-----------------------|------------------------|-----------------------|
|                 | AB                    | AB no-LDV              | AB Pop                 | AB HK                 | AB Both                | AB non-Soc            |
| $d_{-1}$        | 0.5482***<br>(0.0735) |                        | 0.5286***<br>(0.0767)  | 0.5856***<br>(0.0802) | 0.5852***<br>(0.0818)  | 0.6213***<br>(0.0822) |
| $y^2_{-1}$      | 0.0023***<br>(0.0008) | 0.0029***<br>(0.0009)  | 0.0014**<br>(0.0006)   | 0.0020**<br>(0.0009)  | 0.0015*<br>(0.0008)    | 0.0019***<br>(0.0007) |
| $y_{-1}$        | -0.6942**<br>(0.2752) | -0.8328***<br>(0.3101) | -0.2989<br>(0.1887)    | -0.6129**<br>(0.2784) | -0.2912<br>(0.2090)    | -0.5809**<br>(0.2280) |
| $\ln(pop_{-1})$ |                       |                        | 19.7716***<br>(4.5083) |                       | 19.9890***<br>(5.5266) |                       |
| $agedep_{-1}$   |                       |                        | 0.0521<br>(0.1597)     |                       | 0.1672<br>(0.1987)     |                       |
| $hc_{-1}$       |                       |                        |                        | 3.2047<br>(9.4998)    | 16.9981<br>(12.6298)   |                       |
| $N$             | 1145                  | 1193                   | 1076                   | 1064                  | 996                    | 1070                  |
| Fixed Effects   | 151                   | 151                    | 149                    | 135                   | 133                    | 127                   |
| Instruments     | 143                   | 88                     | 143                    | 124                   | 125                    | 123                   |
| $p$ Hansen      | 0.29                  | 0.16                   | 0.28                   | 0.21                  | 0.18                   | 0.25                  |
| $p$ AR(2)       | 0.55                  | 0.16                   | 0.52                   | 0.47                  | 0.43                   | 0.50                  |

Standard errors in parentheses

\*  $p < 0.10$  \*\*  $p < 0.05$  \*\*\*  $p < 0.01$

# Testing $V$ with controls (also Human Capital)

Table: AB results for the 40K spline specification: Robustness checks

|                   | (1)                    | (2)                    | (3)                   | (4)                    | (5)                   | (6)                    |
|-------------------|------------------------|------------------------|-----------------------|------------------------|-----------------------|------------------------|
|                   | AB                     | AB no-LDV              | AB Pop                | AB HK                  | AB Both               | AB non-Soc             |
| $d_{-1}$          | 0.6156***<br>(0.0971)  |                        | 0.6211***<br>(0.0943) | 0.5868***<br>(0.0951)  | 0.5998***<br>(0.1022) | 0.6180***<br>(0.0920)  |
| $y_{-1} \leq y_v$ | -0.8344***<br>(0.2006) | -1.0528***<br>(0.2756) | -0.4773*<br>(0.2850)  | -0.9355***<br>(0.2694) | -0.7503<br>(0.4609)   | -0.8145***<br>(0.1775) |
| $y_{-1} > y_v$    | 0.0951**<br>(0.0371)   | 0.1493***<br>(0.0484)  | 0.1167***<br>(0.0316) | 0.1348**<br>(0.0604)   | 0.1836***<br>(0.0644) | 0.0872**<br>(0.0341)   |
| $\ln(pop_{-1})$   |                        |                        | 11.6462*<br>(6.1717)  |                        | 8.7254<br>(8.5016)    |                        |
| $agedep_{-1}$     |                        |                        | 0.0587<br>(0.1434)    |                        | 0.2711<br>(0.1983)    |                        |
| $hc_{-1}$         |                        |                        |                       | 13.7620<br>(11.3673)   | 23.7998<br>(14.8108)  |                        |
| $N$               | 1145                   | 1193                   | 1076                  | 1064                   | 996                   | 1070                   |
| Fixed Effects     | 151                    | 151                    | 149                   | 135                    | 133                   | 127                    |
| Instruments       | 100                    | 101                    | 101                   | 101                    | 102                   | 100                    |
| $p$ Hansen        | 0.22                   | 0.19                   | 0.23                  | 0.22                   | 0.23                  | 0.33                   |

# Data span matters: U

**Table:** Fixed effects and GMM results for the quadratic specification: the temporal relationship

|               | (1)                   | (2)                   | (3)                    | (4)                 | (5)                    | (6)                 | (7)                     |
|---------------|-----------------------|-----------------------|------------------------|---------------------|------------------------|---------------------|-------------------------|
|               | FE 1960-2000          | FE 2 5-yr lags        | FE 10-yr lag           | FE 20-yr lag        | AB 2 5-yr lags         | AB 10-yr lag        | AB 20-yr lag            |
| $d_{-1}$      | 0.4399***<br>(0.0468) | 0.5212***<br>(0.0550) | 0.2305***<br>(0.0593)  | -0.1186<br>(0.0790) | 0.5411***<br>(0.0862)  | 0.2445*<br>(0.1394) | 0.0123<br>(0.2988)      |
| $d_{-2}$      |                       | -0.0170<br>(0.0458)   |                        |                     | 0.0213<br>(0.0559)     |                     |                         |
| $y_{-1}^2$    | 0.0011*<br>(0.0006)   | 0.0008*<br>(0.0004)   | 0.0022***<br>(0.0007)  | -0.0252<br>(0.0242) | 0.0017***<br>(0.0006)  | -0.0031<br>(0.0127) | 0.1998**<br>(0.0783)    |
| $y_{-2}^2$    |                       | 0.0009**<br>(0.0004)  |                        |                     | 0.0012**<br>(0.0005)   |                     |                         |
| $y_{-1}$      | -0.2683<br>(0.2131)   | -0.2296<br>(0.1394)   | -0.7011***<br>(0.2350) | -0.7125<br>(1.1369) | -0.5225***<br>(0.1921) | -0.9698<br>(1.0549) | -15.1380***<br>(4.9458) |
| $y_{-2}$      |                       | -0.2557*<br>(0.1525)  |                        |                     | -0.3421**<br>(0.1657)  |                     |                         |
| $N$           | 1004                  | 1145                  | 642                    | 285                 | 993                    | 490                 | 155                     |
| Fixed Effects | 151                   | 151                   | 130                    | 151                 | 151                    | 130                 | 114                     |
| $R^2$         | 0.41                  | 0.51                  | 0.36                   | 0.35                |                        |                     |                         |
| Instruments   |                       |                       |                        |                     | 141                    | 40                  | 7                       |
| $p$ Hansen    |                       |                       |                        |                     | 0.34                   | 0.01                | .                       |
| $p$ AR(2)     |                       |                       |                        |                     | 0.60                   | 0.99                | .                       |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Data span matters: V

**Table:** Fixed effects and GMM results for the spline 40K specification: the temporal relationship

|                   | (1)                   | (2)                    | (3)                    | (4)                    | (5)                   | (6)                    | (7)                   |
|-------------------|-----------------------|------------------------|------------------------|------------------------|-----------------------|------------------------|-----------------------|
|                   | FE 1960-2000          | FE 2 5-yr lags         | FE 10-yr lag           | FE 20-yr lag           | AB 2 5-yr lags        | AB 10-yr lag           | AB 20-yr lag          |
| $d_{-1}$          | 0.4382***<br>(0.0471) | 0.5190***<br>(0.0554)  | 0.2290***<br>(0.0596)  | -0.1004<br>(0.0819)    | 0.5534***<br>(0.0896) | 0.2345<br>(0.2098)     | 3.2708<br>(2.8024)    |
| $d_{-2}$          |                       | -0.0174<br>(0.0458)    |                        |                        | 0.0255<br>(0.0528)    |                        |                       |
| $y_{-1} \leq y_v$ | -0.3953*<br>(0.2200)  | -0.0591<br>(0.1948)    | -0.7191***<br>(0.2302) | -1.8146***<br>(0.4342) | -0.5963**<br>(0.2555) | -2.2512***<br>(0.4640) | -1.4171<br>(4.9155)   |
| $y_{-2} \leq y_v$ |                       | -0.4946***<br>(0.1577) |                        |                        | -0.3001<br>(0.2065)   |                        |                       |
| $y_{-1} > y_v$    | 0.1343***<br>(0.0417) | -0.0117<br>(0.0645)    | 0.0753<br>(0.0560)     | 0.1717<br>(0.8632)     | 0.0598*<br>(0.0320)   | 0.6521**<br>(0.3291)   | 15.4838<br>(125.8546) |
| $y_{-2} > y_v$    |                       | 0.1036<br>(0.0690)     |                        |                        | 0.0543<br>(0.0609)    |                        |                       |
| $N$               | 1004                  | 1145                   | 642                    | 285                    | 993                   | 490                    | 155                   |
| Fixed Effects     | 151                   | 151                    | 130                    | 151                    | 151                   | 130                    | 114                   |
| $R^2$             | 0.41                  | 0.52                   | 0.36                   | 0.35                   |                       |                        |                       |
| Instruments       |                       |                        |                        |                        | 116                   | 28                     | 4                     |
| $p$ Hansen        |                       |                        |                        |                        | 0.34                  | 0.13                   | .                     |
| $p$ AR(2)         |                       |                        |                        |                        | 0.61                  | 0.93                   | .                     |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

## Is it the data (Polity IV)?

- ▶ We replicate all our results using instead the V-Dem database
- ▶ More comprehensive database; yet high correlation with Polity IV
- ▶ All results are confirmed

# Is it outliers?

**Table:** AB estimations for the quadratic specification: Controlling for income levels and oil reliance

|               | (1)                   | (2)                   | (3)                    | (4)                    | (5)                    | (6)                    | (7)                    |
|---------------|-----------------------|-----------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
|               | Base                  | $y < 200$             | $y < 100$              | Non-oil l1             | Non-oil l2             | Non-oil l3             | No MENA                |
| $d_{-1}$      | 0.5482***<br>(0.0735) | 0.5926***<br>(0.0848) | 0.5725***<br>(0.0882)  | 0.6019***<br>(0.0911)  | 0.6030***<br>(0.0906)  | 0.6055***<br>(0.0931)  | 0.6342***<br>(0.0923)  |
| $y_{-1}^2$    | 0.0023***<br>(0.0008) | 0.0021**<br>(0.0008)  | 0.0093**<br>(0.0038)   | 0.0137***<br>(0.0052)  | 0.0130**<br>(0.0052)   | 0.0132***<br>(0.0050)  | 0.0161***<br>(0.0057)  |
| $y_{-1}$      | -0.6942**<br>(0.2752) | -0.6163**<br>(0.2647) | -1.2696***<br>(0.3841) | -1.7371***<br>(0.4344) | -1.6714***<br>(0.4294) | -1.6842***<br>(0.4138) | -1.9521***<br>(0.4759) |
| $N$           | 1145                  | 1145                  | 1139                   | 1011                   | 1030                   | 1056                   | 1023                   |
| Fixed Effects | 151                   | 151                   | 151                    | 134                    | 136                    | 139                    | 134                    |
| Instruments   | 143                   | 123                   | 123                    | 79                     | 79                     | 79                     | 79                     |
| $p$ Hansen    | 0.29                  | 0.15                  | 0.14                   | 0.02                   | 0.03                   | 0.02                   | 0.03                   |
| $p$ AR(2)     | 0.55                  | 0.53                  | 0.55                   | 0.60                   | 0.60                   | 0.55                   | 0.54                   |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Is the story valid in the long run?

Table: AB spline specification with different knots (1800-2010)

|                   | (1)                    | (2)                    | (3)                    | (4)                    | (5)                    | (6)                    |
|-------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
|                   | Knot 35                | Knot 40                | Knot 50                | Knot 70                | Knot 100               | Knot 135               |
| $d_{-1}$          | 0.5573***<br>(0.0582)  | 0.5512***<br>(0.0586)  | 0.5582***<br>(0.0561)  | 0.5605***<br>(0.0542)  | 0.5661***<br>(0.0558)  | 0.5661***<br>(0.0558)  |
| $y_{-1} \leq y_v$ | -1.0403***<br>(0.2210) | -0.9436***<br>(0.2108) | -0.7328***<br>(0.2003) | -0.6763***<br>(0.1840) | -0.6231***<br>(0.1991) | -0.6231***<br>(0.1991) |
| $y_{-1} > y_v$    | 0.1974<br>(0.1221)     | 0.3780***<br>(0.1208)  | 0.3931**<br>(0.1791)   | 3.7400*<br>(2.2241)    | 0.0000<br>(.)          | 0.0000<br>(.)          |
| $N$               | 1935                   | 1935                   | 1935                   | 1935                   | 1935                   | 1935                   |
| Fixed Effects     | 145                    | 145                    | 145                    | 145                    | 145                    | 145                    |
| Instruments       | 467                    | 465                    | 457                    | 448                    | 448                    | 448                    |
| $p$ Hansen        | 1.00                   | 1.00                   | 1.00                   | 1.00                   | 1.00                   | 1.00                   |
| $p$ AR(2)         | 0.85                   | 0.84                   | 0.87                   | 0.89                   | 0.90                   | 0.90                   |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# The transmission channel

- ▶ Our theory predicts an effect of income (wages) on democracy that operates via incentives to mobilize into political activism
- ▶ Although we do control for main alternative explanation (education), there could still be alternative stories underlying our results
  - ▶ Data from World Value Surveys :
    - ▶ *interest in politics*
    - ▶ *have you attended lawful/peaceful demonstrations?*
  - ▶ Construct a round-country measure of political interest and attending demonstrations
  - ▶ Income is self-reported relative income in WVS, thus we take national income

# Testing the channel: political interest

**Table:** Political interest on Spline with Varying Knots of Income for country-specific fixed effects

|                      | (1)                    | (2)                    | (3)                    | (4)                    | (5)                   | (6)                  |
|----------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|----------------------|
|                      | Knot 20                | Knot 25                | Knot 30                | Knot 35                | Knot 40               | Knot 45              |
| $y \leq y_{knot}$    | -0.4733***<br>(0.1220) | -0.3453***<br>(0.1002) | -0.2774***<br>(0.0855) | -0.2291***<br>(0.0838) | -0.1853**<br>(0.0814) | -0.1427*<br>(0.0792) |
| $y > y_{knot}$       | 0.1370*<br>(0.0744)    | 0.1516**<br>(0.0752)   | 0.1667**<br>(0.0756)   | 0.1921**<br>(0.0869)   | 0.2216*<br>(0.1179)   | 0.2230<br>(0.1511)   |
| <i>Observations</i>  | 289                    | 289                    | 289                    | 289                    | 289                   | 289                  |
| <i>Fixed Effects</i> | 103                    | 103                    | 103                    | 103                    | 103                   | 103                  |
| $R^2$                | 0.05                   | 0.04                   | 0.04                   | 0.03                   | 0.03                  | 0.02                 |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Testing the channel: attending demonstrations

**Table:** Attending lawful demonstrations on Spline with Varying Knots of Income for country-specific fixed effects

|                      | (1)                  | (2)                  | (3)                   | (4)                   | (5)                   |
|----------------------|----------------------|----------------------|-----------------------|-----------------------|-----------------------|
|                      | Knot 10              | Knot 15              | Knot 20               | Knot 25               | Knot 30               |
| $y \leq y_{knot}$    | -0.7331*<br>(0.4108) | -0.4935*<br>(0.2663) | -0.3649*<br>(0.2197)  | -0.2381<br>(0.1926)   | -0.1294<br>(0.1676)   |
| $y > y_{knot}$       | 0.1838*<br>(0.0934)  | 0.2393**<br>(0.0934) | 0.2872***<br>(0.0912) | 0.3130***<br>(0.1011) | 0.3176***<br>(0.1171) |
| <i>Observations</i>  | 279                  | 279                  | 279                   | 279                   | 279                   |
| <i>Fixed Effects</i> | 99                   | 99                   | 99                    | 99                    | 99                    |
| $R^2$                | 0.04                 | 0.06                 | 0.07                  | 0.06                  | 0.05                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

## Second test of the transmission channel

- ▶ Admittedly WVS data is not ideal; we complement this with data from *Manifesto project*
  - ▶ Data on entire period of interest
  - ▶ Only for 56 countries (mostly OECD)
  - ▶ “*Should democracy be the only game in town?*”
  - ▶ “*Should citizens participate in political decision-making?*”

# Testing the channel: Subjective value of democracy

**Table:** Subjective Value of Democracy on Spline with Varying Knots of Income for country-specific fixed effects

|                        | (1)                  | (2)                   | (3)                   | (4)                   | (5)                   |
|------------------------|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                        | Knot 35              | Knot 40               | Knot 45               | Knot 50               | Knot 55               |
| $y_{-1} \leq y_{knot}$ | -0.1444<br>(0.0977)  | -0.1276<br>(0.0812)   | -0.1180<br>(0.0725)   | -0.1108<br>(0.0676)   | -0.1056<br>(0.0661)   |
| $y_{-1} > y_{knot}$    | 0.0480<br>(0.0570)   | 0.0761<br>(0.0482)    | 0.1114**<br>(0.0462)  | 0.1364***<br>(0.0476) | 0.1503***<br>(0.0552) |
| <i>Observations</i>    | 553                  | 553                   | 553                   | 553                   | 553                   |
| <i>Fixed Effects</i>   | 49                   | 49                    | 49                    | 49                    | 49                    |
| $R^2$                  | 0.01                 | 0.01                  | 0.01                  | 0.01                  | 0.01                  |
|                        | (6)                  | (7)                   | (8)                   | (9)                   | (10)                  |
|                        | Knot 60              | Knot 65               | Knot 70               | Knot 75               | Knot 80               |
| $y_{-1} \leq y_{knot}$ | -0.1020<br>(0.0647)  | -0.0981<br>(0.0630)   | -0.0960<br>(0.0619)   | -0.0952<br>(0.0615)   | -0.0953<br>(0.0614)   |
| $y_{-1} > y_{knot}$    | 0.1718**<br>(0.0662) | 0.1954***<br>(0.0724) | 0.2358***<br>(0.0837) | 0.3005***<br>(0.1074) | 0.4131***<br>(0.1530) |
| <i>Observations</i>    | 553                  | 553                   | 553                   | 553                   | 553                   |
| <i>Fixed Effects</i>   | 49                   | 49                    | 49                    | 49                    | 49                    |
| $R^2$                  | 0.01                 | 0.01                  | 0.01                  | 0.01                  | 0.01                  |

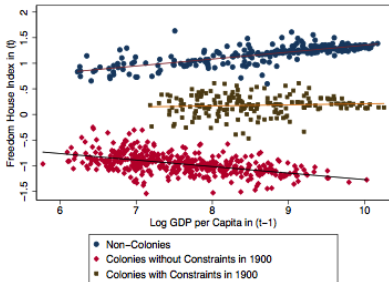
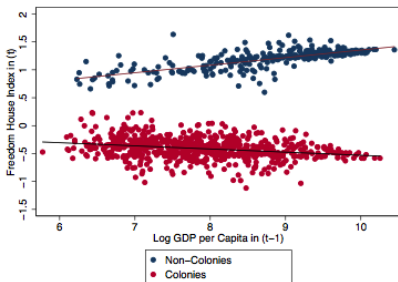
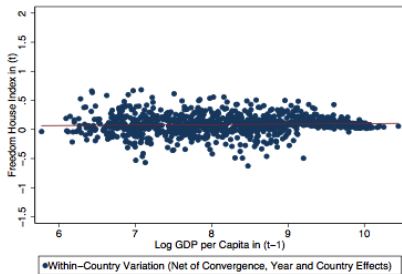
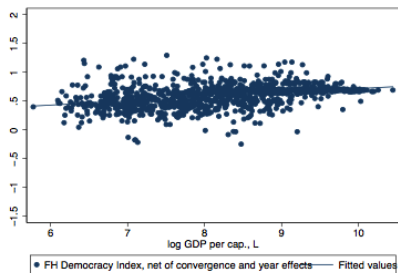
Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

## Perhaps findings due to *differential effect of institutions?*

- ▶ Cervellati et al. 2014 show that *income matters* in differential manners depending on colonial status
- ▶ Ang et al. 2021 show that crop suitability (wheat *vs* rice) matters; perhaps income interacted with crop suitability matters too
- ▶ As a general rule, since fixed effects are important, **institutions matter**
- ▶ Do institutions matter *interactively* with income, or is everything captured by non-monotonicities?

# Cervellati et al. 2014



## Our project

Debowicz, D., Dickson, A., MacKenzie, I., and Sekeris, P.G., “**Income, Democracy, and Institutions**”

- ▶ Explore the robustness of our empirical findings to various institutional constraints/effects
- ▶ Institutions matter, but so does income!

# Spline regression with colonies

- ▶ Absent colonies, we have our benchmark (spline) estimation

$$d_{it} = \alpha d_{it-1} + \beta_1 y_{it-1} |_{y_{it-1} < \bar{y}} + \beta_2 y_{it-1} |_{y_{it-1} > \bar{y}} + \mu_t + \delta_i + \epsilon_{it}.$$

- ▶ With colonies: are  $c^l$  and  $c^h$  significant?

$$d_{it} = a_0 + \alpha d_{it-1} + b^l y_{it-1}^l + b^h y_{it-1}^h + c^l c_i y_{it-1}^l + c^h c_i y_{it-1}^h + u_i + \mu_t + v_{it}$$

where  $c_i = 1$  if former colony

# Revisiting the effect of colonies

**Table:** Fixed Effects Regressions of democracy on income spline and colony (base knot at 40K)

|                      | (1)<br>Colony          | (2)<br>non-Colony     | (3)<br>Base           | (4)<br>HK             | (5)<br>non-soc        | (6)<br>Knot 35        | (7)<br>Knot 50        | (8)<br>Knot 50 Vdem   |
|----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| $d_{-1}$             | 0.4585***<br>(0.0512)  | 0.6709***<br>(0.0585) | 0.5173***<br>(0.0417) | 0.5249***<br>(0.0426) | 0.5022***<br>(0.0445) | 0.5196***<br>(0.0413) | 0.5157***<br>(0.0418) | 0.6243***<br>(0.0320) |
| $y'_{-1}$            | -0.6538***<br>(0.2111) | -0.1641<br>(0.1925)   | -0.3822**<br>(0.1757) | -0.3601**<br>(0.1749) | -0.4200**<br>(0.1828) | -0.3746*<br>(0.1925)  | -0.3756**<br>(0.1581) | -0.1252<br>(0.0784)   |
| $y^h_{-1}$           | -0.1237<br>(0.3111)    | 0.0586**<br>(0.0288)  | 0.0780*<br>(0.0411)   | 0.0744*<br>(0.0427)   | 0.0732*<br>(0.0398)   | 0.0442<br>(0.0577)    | 0.1139***<br>(0.0288) | 0.0341**<br>(0.0151)  |
| $c * y'_{-1}$        |                        |                       | -0.1948<br>(0.1972)   | -0.2275<br>(0.2066)   | -0.1366<br>(0.2005)   | -0.2111<br>(0.2024)   | -0.2036<br>(0.1898)   | -0.0463<br>(0.1064)   |
| $c * y^h_{-1}$       |                        |                       | -0.1441<br>(0.2716)   | -0.0651<br>(0.2577)   | -0.1738<br>(0.2754)   | -0.2025<br>(0.2963)   | 0.0849<br>(0.2383)    | 0.0463<br>(0.0881)    |
| $hc_{-1}$            |                        |                       |                       | 0.4739<br>(5.4633)    |                       |                       |                       |                       |
| <i>Observations</i>  | 809                    | 441                   | 1250                  | 1167                  | 1196                  | 1250                  | 1250                  | 1436                  |
| <i>Fixed Effects</i> | 85                     | 50                    | 135                   | 124                   | 126                   | 135                   | 135                   | 132                   |
| $R^2$                | 0.50                   | 0.62                  | 0.52                  | 0.52                  | 0.50                  | 0.52                  | 0.52                  | 0.63                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

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|----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| $d_{-1}$             | 0.4585***<br>(0.0512)  | 0.6709***<br>(0.0585) | 0.5173***<br>(0.0417) | 0.5249***<br>(0.0426) | 0.5022***<br>(0.0445) | 0.5196***<br>(0.0413) | 0.5157***<br>(0.0418) | 0.6243***<br>(0.0320) |
| $y'_{-1}$            | -0.6538***<br>(0.2111) | -0.1641<br>(0.1925)   | -0.3822**<br>(0.1757) | -0.3601**<br>(0.1749) | -0.4200**<br>(0.1828) | -0.3746*<br>(0.1925)  | -0.3756**<br>(0.1581) | -0.1252<br>(0.0784)   |
| $y^h_{-1}$           | -0.1237<br>(0.3111)    | 0.0586**<br>(0.0288)  | 0.0780*<br>(0.0411)   | 0.0744*<br>(0.0427)   | 0.0732*<br>(0.0398)   | 0.0442<br>(0.0577)    | 0.1139***<br>(0.0288) | 0.0341**<br>(0.0151)  |
| $c * y'_{-1}$        |                        |                       | -0.1948<br>(0.1972)   | -0.2275<br>(0.2066)   | -0.1366<br>(0.2005)   | -0.2111<br>(0.2024)   | -0.2036<br>(0.1898)   | -0.0463<br>(0.1064)   |
| $c * y^h_{-1}$       |                        |                       | -0.1441<br>(0.2716)   | -0.0651<br>(0.2577)   | -0.1738<br>(0.2754)   | -0.2025<br>(0.2963)   | 0.0849<br>(0.2383)    | 0.0463<br>(0.0881)    |
| $hc_{-1}$            |                        |                       |                       | 0.4739<br>(5.4633)    |                       |                       |                       |                       |
| <i>Observations</i>  | 809                    | 441                   | 1250                  | 1167                  | 1196                  | 1250                  | 1250                  | 1436                  |
| <i>Fixed Effects</i> | 85                     | 50                    | 135                   | 124                   | 126                   | 135                   | 135                   | 132                   |
| $R^2$                | 0.50                   | 0.62                  | 0.52                  | 0.52                  | 0.50                  | 0.52                  | 0.52                  | 0.63                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

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|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| $d_{-1}$             | 0.4585***<br>(0.0512) | 0.6709***<br>(0.0585) | 0.5173***<br>(0.0417) | 0.5249***<br>(0.0426) | 0.5022***<br>(0.0445) | 0.5196***<br>(0.0413) | 0.5157***<br>(0.0418) | 0.6243***<br>(0.0320) |
| $y'_{-1}$            | -0.6538**<br>(0.2111) | -0.1641<br>(0.1925)   | -0.3822**<br>(0.1757) | -0.3601**<br>(0.1749) | -0.4200**<br>(0.1828) | -0.3746*<br>(0.1925)  | -0.3756**<br>(0.1581) | -0.1252<br>(0.0784)   |
| $y^h_{-1}$           | -0.1237<br>(0.3111)   | 0.0586**<br>(0.0288)  | 0.0780*<br>(0.0411)   | 0.0744*<br>(0.0427)   | 0.0732*<br>(0.0398)   | 0.0442<br>(0.0577)    | 0.1139***<br>(0.0288) | 0.0341**<br>(0.0151)  |
| $c * y'_{-1}$        |                       |                       | -0.1948<br>(0.1972)   | -0.2275<br>(0.2066)   | -0.1366<br>(0.2005)   | -0.2111<br>(0.2024)   | -0.2036<br>(0.1898)   | -0.0463<br>(0.1064)   |
| $c * y^h_{-1}$       |                       |                       | -0.1441<br>(0.2716)   | -0.0651<br>(0.2577)   | -0.1738<br>(0.2754)   | -0.2025<br>(0.2963)   | 0.0849<br>(0.2383)    | 0.0463<br>(0.0881)    |
| $hc_{-1}$            |                       |                       |                       | 0.4739<br>(5.4633)    |                       |                       |                       |                       |
| <i>Observations</i>  | 809                   | 441                   | 1250                  | 1167                  | 1196                  | 1250                  | 1250                  | 1436                  |
| <i>Fixed Effects</i> | 85                    | 50                    | 135                   | 124                   | 126                   | 135                   | 135                   | 132                   |
| $R^2$                | 0.50                  | 0.62                  | 0.52                  | 0.52                  | 0.50                  | 0.52                  | 0.52                  | 0.63                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

# Robustness

- ▶ GMM estimation instead of Fixed Effects
- ▶ Different knots: “works” for knots from 35K to 50K
- ▶ Usual controls: Population human capital, excluding former socialist countries

# Revisiting the effect of colonies

Table: Arellano-Bond Regressions of democracy on 40K income spline and interactors

|                      | (1)                    | (2)                   | (3)                   | (4)                   |
|----------------------|------------------------|-----------------------|-----------------------|-----------------------|
|                      | i0                     | i1                    | i2                    | i4                    |
| L.pol                | 0.6228***<br>(0.0956)  | 0.6215***<br>(0.0963) | 0.6304***<br>(0.0943) | 0.6185***<br>(0.0906) |
| $y_{-1}^l$           | -0.8809***<br>(0.2048) | -0.9804**<br>(0.3894) | -0.7127**<br>(0.3105) | -0.8540**<br>(0.3428) |
| $y_{-1}^h$           | 0.0968**<br>(0.0378)   | 0.0993**<br>(0.0392)  | 0.0955**<br>(0.0370)  | 0.1035***<br>(0.0382) |
| $c * y_{-1}^l$       |                        | -0.3690<br>(1.6605)   |                       | -1.8697<br>(1.5537)   |
| $c * y_{-1}^h$       |                        | 0.1900<br>(0.8374)    |                       | 0.8659<br>(0.8006)    |
| $ci * y_{-1}^l$      |                        |                       | 1.9432<br>(3.3687)    | 2.9871<br>(3.0979)    |
| $ci * y_{-1}^h$      |                        |                       | -0.4425<br>(0.8838)   | -1.3750<br>(0.9329)   |
| <i>Observations</i>  | 1112                   | 1112                  | 1112                  | 1112                  |
| <i>Fixed Effects</i> | 135                    | 135                   | 135                   | 135                   |
| <i>Instruments</i>   | 100                    | 100                   | 100                   | 100                   |
| <i>p</i> Hansen      | 0.22                   | 0.21                  | 0.17                  | 0.18                  |
| <i>p</i> AR(2)       | 0.53                   | 0.53                  | 0.50                  | 0.50                  |

# Robustness

- ▶ Here too, works for knots varying from 35K to 50K

# Crop suitability and collectivism vs individualism

- ▶ Ang et al. (EER): explore the effect of rice/wheat suitability index on democracy:
  - ▶ Higher rice suitability implies more collectivist societies  $\Rightarrow$  more conformism  $\Rightarrow$  more authoritarian regimes
  - ▶ Higher wheat suitability implies more individualistic societies  $\Rightarrow$  less conformism  $\Rightarrow$  more democratic regimes
- ▶ Is it still the case that there are non-monotonicities?

# Revisiting Ang et al. 2021

**Table:** Fixed Effects Regressions of Democracy on Income Splines and Interactors Across Thresholds

|                       | 20K Threshold         | 30K Threshold         | 40K Threshold         |
|-----------------------|-----------------------|-----------------------|-----------------------|
| L.pol                 | 0.5220***<br>(0.0418) | 0.5106***<br>(0.0427) | 0.5032***<br>(0.0434) |
| $y_{-1}^l$            | 0.2390<br>(0.2971)    | 0.0863<br>(0.2549)    | 0.1079<br>(0.2401)    |
| $y_{-1}^h$            | 0.7941***<br>(0.2582) | 0.9273***<br>(0.1841) | 0.8810***<br>(0.1785) |
| $r * y_{-1}^l$        | -2.1350**<br>(1.0550) | -2.2318**<br>(1.0529) | -2.1321**<br>(1.0488) |
| $r * y_{-1}^h$        | 3.9626***<br>(0.9401) | 3.9356***<br>(0.8096) | 3.4408***<br>(0.8018) |
| <i>Observations</i>   | 1128                  | 1128                  | 1128                  |
| <i>Fixed Effects</i>  | 121                   | 121                   | 121                   |
| <i>R</i> <sup>2</sup> | 0.52                  | 0.53                  | 0.53                  |

Standard errors in parentheses

\*  $p < 0.10$ , \*\*  $p < 0.05$ , \*\*\*  $p < 0.01$

## Next steps

- ▶ Other institutional factors?

## Concluding thoughts

- ▶ Our journey started with an observation from reality: we value political freedom per se!
- ▶ We explored the theoretical consequences of this idea
- ▶ Took results to the empirics, and the findings got validated

⇒ **Income matters, yet non-monotonically**

- ▶ Improving citizens' material conditions raises their demands for economic freedom
- ▶ We do expect more pressure on the regime in China in the coming years
- ▶ Likewise, the rise in authoritarianism in the Western world could be attributed to degrading living conditions

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- ▶ Our journey started with an observation from reality: we value political freedom per se!
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- ▶ Improving citizens' material conditions raises their demands for economic freedom
- ▶ We do expect more pressure on the regime in China in the coming years
- ▶ Likewise, the rise in authoritarianism in the Western world could be attributed to degrading living conditions

## Concluding thoughts - Follow up ideas

- ▶ Test the channel with micro (panel) data
- ▶ Explore the role of *inequality*: modernization should have a differential effect on poor/rich
- ▶ Extend our theory to political partisanship/ideologies to provide a more micro-founded result of Enke et al.'s (JEEA 2025) result of the “gauche caviar” while also rationalizing the awkward result that poor segments of the US society support Republican party
- ▶ Understand the process in a truly dynamic setup (economics → politics → economics)