

The Global Energy Challenge

Environment, Energy, and Development

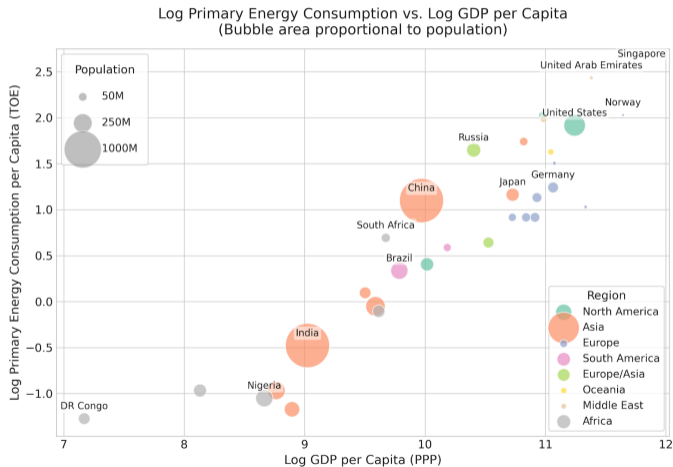
Anant Sudarshan

Institutional and Organizational Economics Academy Summer School

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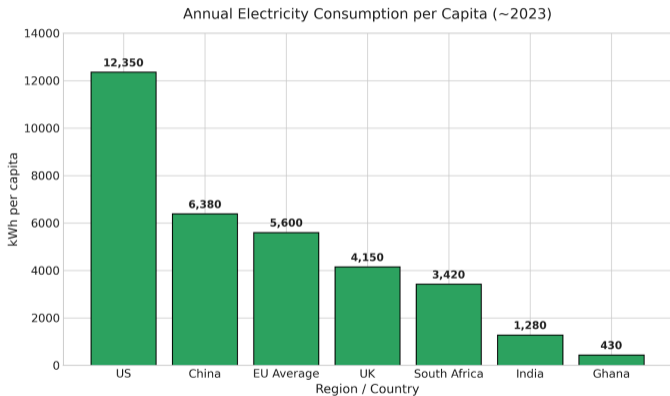
Part I: What Is the Global Energy Challenge?

Energy consumption is critical for living standards



- ▶ Strong positive relationship between energy use and economic output
- ▶ No economic growth without energy
- ▶ Continued growth in energy demand is critical for improving quality of life

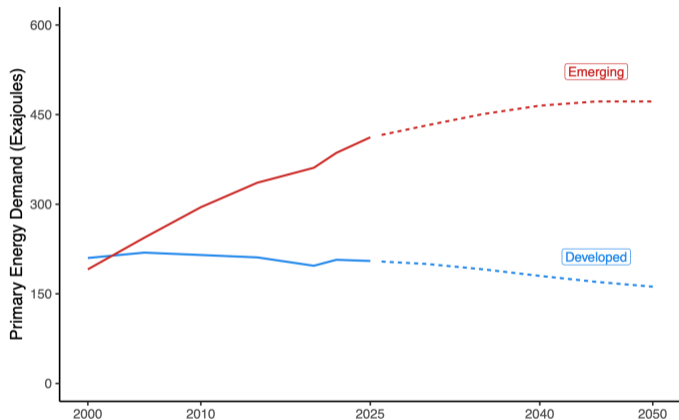
Energy consumption is extremely low in many highly populated regions



- ▶ 750 million people globally lack access to reliable electricity (IEA 2023)
- ▶ Bihar's 350 kWh/capita \approx running a 60W bulb for 6 hours/day for 2.7 years
- ▶ Even connected households face severe rationing

Source: Ember Yearly Electricity Data

Energy demand in emerging economies is projected to grow

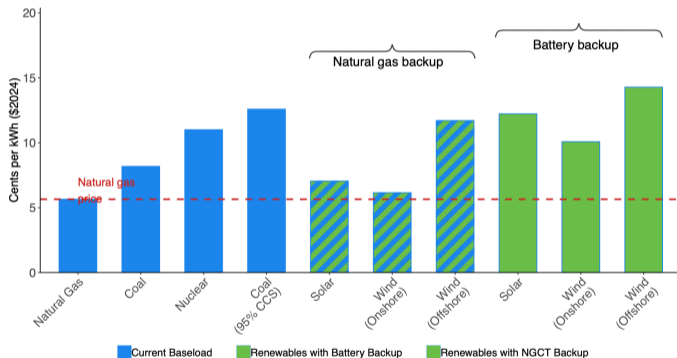


- ▶ Global energy demand set to grow 15% by 2050
- ▶ **100% of expected growth** occurs in emerging markets, especially Asia
- ▶ This growth is essential for development — not optional

Source: BP Energy Outlook (2024), Current Trajectory Scenario

Fossil fuels remain cheap — especially once storage costs are included

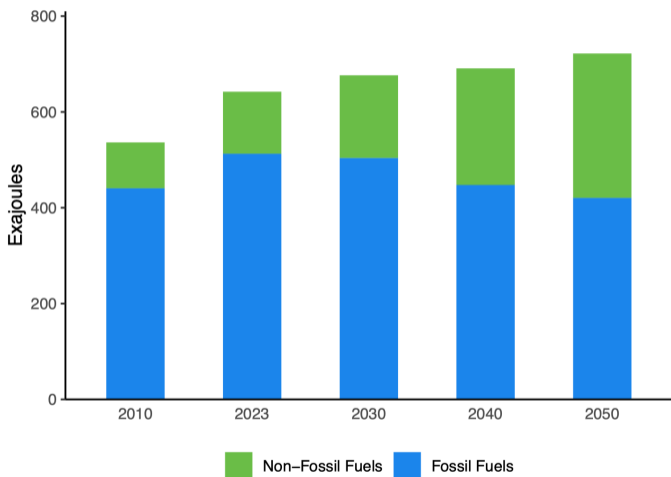
Levelized Cost of Energy, United States



- ▶ Natural gas: cheapest source in the power sector
- ▶ Renewables + battery backup: >100% more expensive than gas
- ▶ Intermittency costs substantially change the calculus

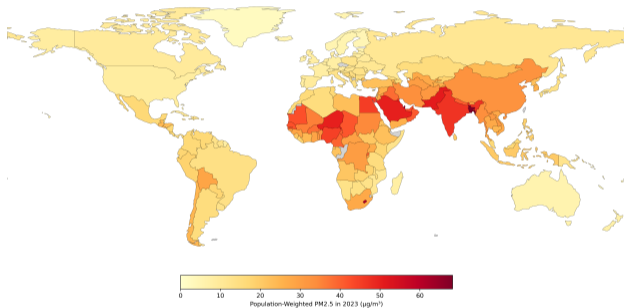
Source: EIA AEO (2025), EPIC via Greenstone (2025)

Fossil fuels are expected to remain the dominant energy source



- ▶ 2023 fossil fuel share: 80%
- ▶ Projected 2050 share: 58% (IEA Stated Policies Scenario)
- ▶ Even under optimistic scenarios, fossil fuels remain central for decades

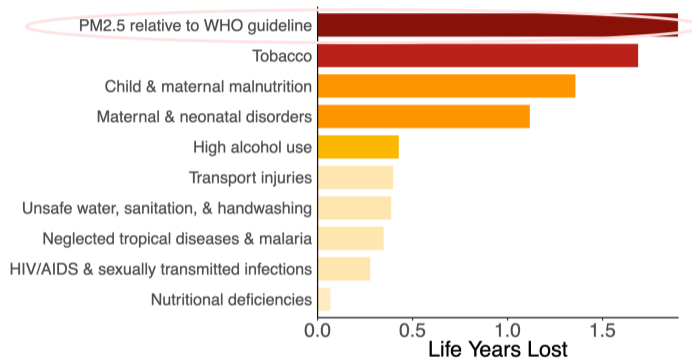
But fossil fuels cause severe air pollution



Satellite derived estimates of fine particulate air pollution in 2023 (Shen et al 2024)

- ▶ Developing countries face pollution levels $10\times$ WHO guidelines
- ▶ Air pollution damages estimated at \$4.5–6.1 trillion/year (World Bank 2016; Lancet Commission on Pollution and Health 2017)
- ▶ 4.7–6.5% of global GDP

Air pollution is the largest external threat to human life expectancy



Air Quality Life Index (2024)

Life-years lost: PM_{2.5} vs. other risk factors (AQLI 2024).

Source: Air Quality Life Index Website (2024)

- ▶ PM_{2.5}: single largest external threat to global health
- ▶ Larger than alcohol, malnutrition, HIV/AIDS, malaria, or tobacco
- ▶ Burden falls overwhelmingly on developing countries

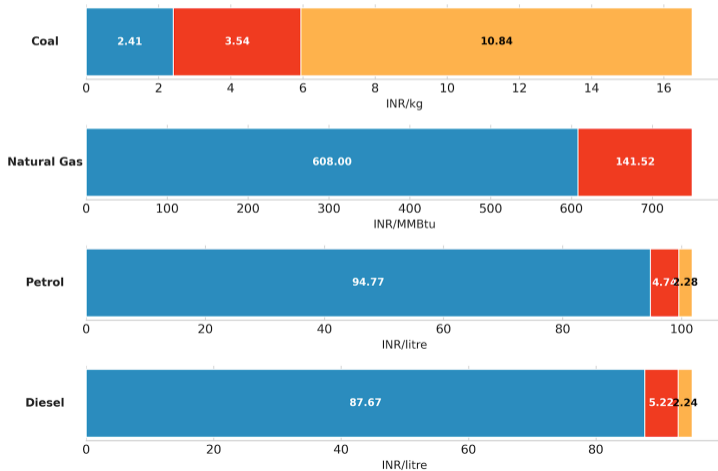
Pollution damages operate on multiple margins

Dose-response evidence across outcomes:

- ▶ **Life expectancy:** Each $10 \mu\text{g}/\text{m}^3$ PM_{10} \rightarrow ~ 0.6 years of life lost (Ebenstein et al. 2017)
- ▶ **Worker productivity:** Significant output losses from pollution exposure (He, Liu & Salvo 2019)
- ▶ **Cognitive performance:** Air pollution reduces test scores and decision quality (Zhang, Chen & Zhang 2018)
- ▶ **Crop yields:** Pollution reduces agricultural output (Burney & Ramanathan 2014)

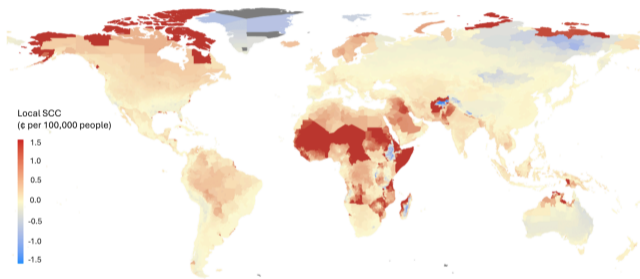
Local air pollution externalities dwarf the carbon tax on coal

Market Price vs. Externality Costs by Fuel (India)



The optimal pollution tax on coal due to mortality from local air pollutants alone (~ 0.145 USD/kg) is roughly $3\times$ the carbon tax component (~ 0.047 USD/kg)

Climate change impacts are large and unequal



Social costs of carbon (Rennert et al. 2022 / EPA 2023, DSCIM framework, RCP4.5, $\eta = 1.34$)

- ▶ SCC: \$190/ton globally
- ▶ Non-OECD: \$184/ton;
OECD: \$6/ton
- ▶ Annual damages (~57 Gt CO₂e): \$10,830 bn
- ▶ OECD causes \$2,429 bn more in damages to non-OECD than it bears

Related literature: Climate damages and adaptation

- ▶ **Carleton et al. (2022, *QJE*):** Global SCC from mortality alone \sim \$37/tCO₂ ; poor countries bear disproportionate burden due to limited adaptation capacity
- ▶ **Dell, Jones & Olken (2012, *AEJ: Macro*):** Temperature shocks reduce economic growth in developing (but not rich) countries
- ▶ **Barreca et al. (2016, *JPE*):** Dramatic 20th-century decline in US heat-mortality driven by AC diffusion — but adaptation requires energy access

See backup slides for additional references: Park et al. (2020), Davis & Gertler (2015)

The cruel arithmetic of the global energy challenge

Even if every OECD country goes **completely carbon neutral**, non-OECD countries must still cut their emissions by **88%** to reach the 2.0°C target

- ▶ Current annual emissions: ~57 Gt CO₂e (UNEP 2024)
- ▶ 2°C-consistent pathway (67% probability) implies a remaining budget of ~1,150 Gt CO₂ from 2020, or ~14 Gt/year on average (IPCC AR6)
- ▶ This requires massive cuts from countries that are poor, need energy for growth, and bear the least historical responsibility

Climate mitigation is not just an OECD problem — it requires transforming energy systems in precisely the countries that can least afford it

Source: Larsen et al. (2025)

The three prongs of the challenge

	Oslo	Beijing	Lahore
GDP per capita	High	Moderate	Low
PM _{2.5} life-years lost	~0	2.9 years	5.3 years
kWh per capita	>20,000	~5,000	~590
Climate damage (% GDP, 2099)	-9%	2%	14%

Any energy-source choice simultaneously determines:

1. **Energy prices** → growth and poverty alleviation
2. **Air pollution** → health and human capital
3. **Climate change** → long-run damages, mostly borne by the poor

Summary: The policy challenge

The developing world faces three interlinked problems:

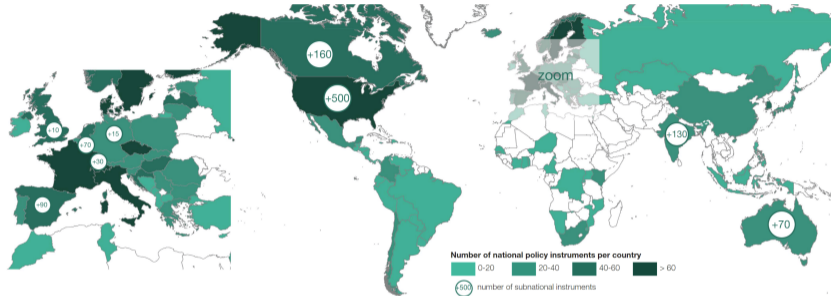
1. **Energy access:** Hundreds of millions lack reliable electricity; expanding access requires cheap power, which today means fossil fuels
2. **Air pollution:** Fossil fuel combustion causes enormous local health damages — but existing environmental regulation in developing countries largely fails
3. **Climate change:** Damages fall disproportionately on poor countries — adaptation requires cheaper energy and mitigation (likely) requires raising prices

The rest of this lecture: **research on two key policy frontiers**

- ▶ Designing environmental regulation that actually works in low-capacity settings
- ▶ Reforming energy markets to enable access without fiscal collapse

Part II: Environmental Regulation Under Low State Capacity

The puzzle: stringent laws but dirty air



OECD PINE dataset of policy instruments

- ▶ Many developing countries have strict environmental standards and laws
- ▶ Yet pollution remains extreme
- ▶ *“I must emphasize that standards are not enough. They must also be enforced which is often difficult”* — Former Indian PM, Dr. Manmohan Singh

Why does command-and-control regulation fail?

The standard regulatory approach in India:

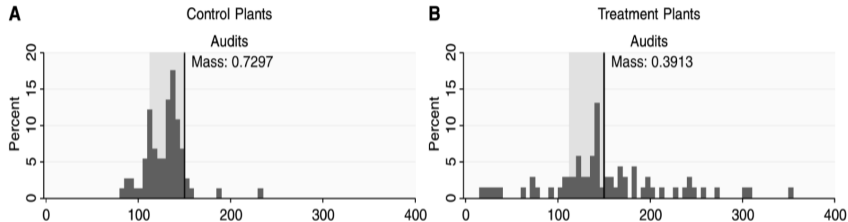
- ▶ **Command:** Mandate pollution control equipment installation
- ▶ **Control:** Uniform concentration standards (e.g. 150 mg/Nm^3 for PM)
- ▶ **Enforcement:** State Pollution Control Boards inspect plants

In practice:

- ▶ Incomplete compliance, limited capacity, discretionary enforcement
- ▶ Gujarat: ~300 regulatory staff monitoring 20,000+ industrial plants
- ▶ <5% of plants inspected regularly
- ▶ Inspections: 1–2 times/year, each taking hours/days

Regulators operate with systematically false information

Evidence from :



Source: Duflo, Greenstone, Pande and Ryan (2013)

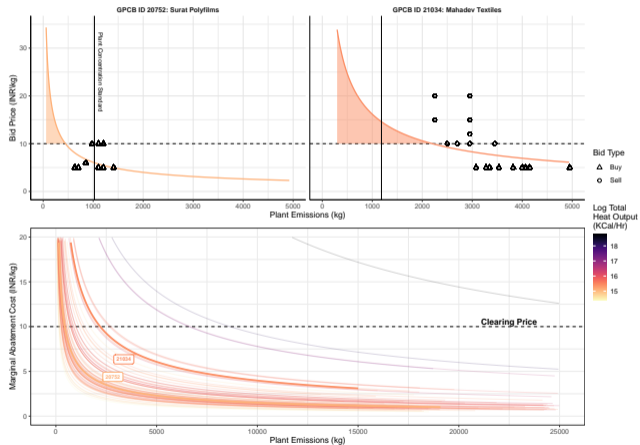
- ▶ Under the status quo: **73% of audit reports** cluster exactly at the regulatory standard
- ▶ Third-party auditors randomly assigned to plants produce accurate distributions
- ▶ Massive systematic misreporting \Rightarrow regulators cannot even identify violators

Related literature: Environmental regulation and monitoring

- ▶ **Greenstone & Hanna (2014, *AER*):** India's air and water regulations had limited impact on pollution and infant mortality despite stringent standards on paper
- ▶ **He, Wang & Zhang (2020, *QJE*):** Environmental regulation in China strategically weakened away from monitoring stations; automated monitoring improves accuracy
- ▶ **Zou (2021, *AER*):** US pollution is systematically higher on unmonitored days — strategic behaviour even in high-capacity regulatory settings

See backup slides for additional references: Greenstone et al. (2022), Ryan (2012)

Efficient regulation also requires knowing costs — C&C ignores heterogeneous



- ▶ C&C imposes a uniform standard regardless of abatement costs
- ▶ Textbook result: inefficient when firms have heterogeneous costs
- ▶ Markets equalize MACs across firms \Rightarrow same reduction at lower total cost

Three regulatory innovations tested via field experiments

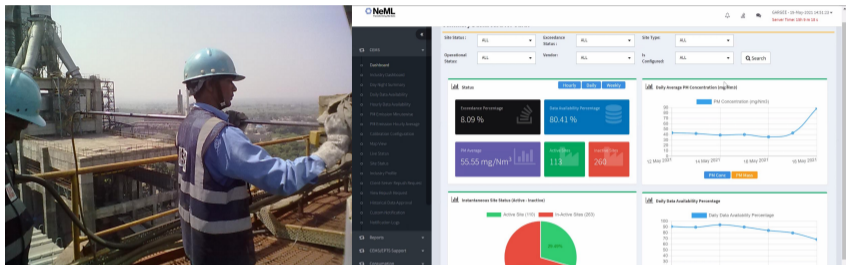
A series of large-scale RCTs in India to test alternatives to C&C:

1. **Continuous Emissions Monitoring (CEMS)** — solve the information problem with technology
2. **Transparency and public disclosure** — leverage social pressure via star ratings
3. **Emissions trading** — create a market that aligns incentives

All three require **CEMS as infrastructure** — real-time automated pollution data from every plant's smokestack

Joint work with Michael Greenstone (UChicago), Rohini Pande (Yale), Nicholas Ryan (Yale)

Innovation 1: Continuous Emissions Monitoring Systems (CEMS)

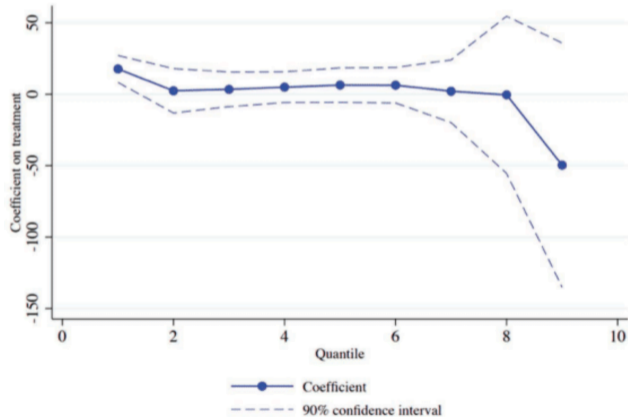


- ▶ Automated sensors on every smokestack, reporting data every 15 minutes
- ▶ Tamper-resistant, directly transmitted to regulator
- ▶ Replaces manual inspections: no need for inspectors to climb stacks and collect samples

Potential: Eliminates information asymmetry at low marginal cost

CEMS alone had limited impact on emissions

Experiment: ~300 plants in Gujarat randomly assigned to CEMS vs. continued manual monitoring (3-year study)



CEMS alone had limited impact on emissions

Experiment: ~300 plants in Gujarat randomly assigned to CEMS vs. continued manual monitoring (3-year study)

Results:

- ▶ Pollution fell among the dirtiest plants
- ▶ **No strong evidence of significant overall emissions reductions**
- ▶ Better data did not automatically translate into better enforcement

Key lesson: Technology alone doesn't solve regulatory challenges — regulators still face capacity constraints and weak incentive structures. Better information is *necessary* but not *sufficient*.

Innovation 2: Public disclosure via star ratings (Maharashtra)

- ▶ Nearly 500 large industries across Maharashtra rated 1–5 stars based on emissions
- ▶ Ratings published online, updated regularly
- ▶ 7 workshops across 6 cities, social media outreach, local press coverage

Hypothesis: Public pressure + reputation concerns → lower emissions

Transparency increased regulatory action but not emissions reductions

Results:

- ▶ Star ratings **increased** the probability of receiving a show-cause notice (regulators responded to the information)
- ▶ But **no significant reduction in emissions**

Why?

1. **Limited public awareness** — low website traffic despite outreach
2. **Weak transmission mechanisms** — communities had limited leverage; industrial customers didn't respond to ratings
3. **Context dependence** — requires strong civil society, active media, responsive governance

Information and transparency are not enough without channels for action

Innovation 3: The Surat Emissions Trading System

The world's first particulate-matter emissions trading system in a developing country

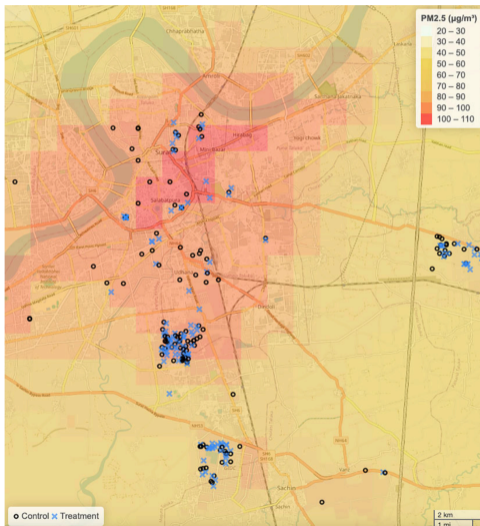
Setting: Surat, Gujarat — 342 industrial plants (85% textiles)

Design:

- ▶ **Cap:** Initially 280 tons SPM/month, revised down to 170 tons
- ▶ **Allocation:** 80% free (pro rata to boiler capacity); 20% auctioned
- ▶ **Trading:** Weekly double-sided auctions with uniform clearing prices
- ▶ **Price collar:** Floor 5/kg, ceiling 100/kg
- ▶ **Compliance:** Upfront deposit; fines at 2× ceiling for excess emissions
- ▶ **CEMS on all plants** — both treatment and control

Greenstone, Pande, Ryan & Sudarshan (2025, *QJE*), 140(2), 1003–1060

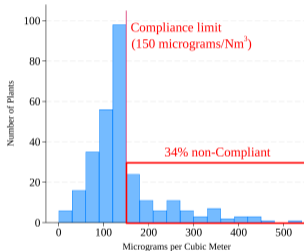
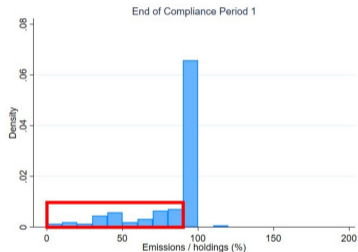
ETS experimental design



- ▶ **RCT:** Plants randomly assigned to market vs. C&C status quo
- ▶ CEMS on **all** plants
- ▶ 10 compliance periods, ~1.5 years (from July 2019); each 4–6 weeks

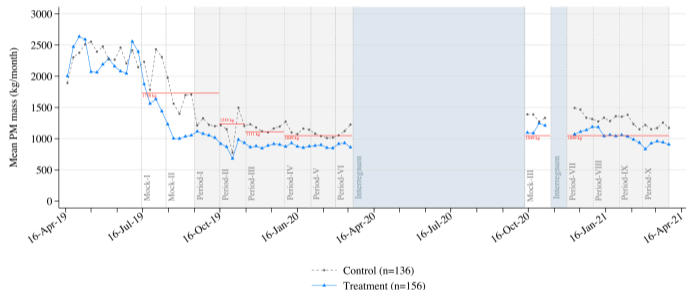
Distribution of ambient pollution and plant

Result 1: The market dramatically improved compliance



- ▶ C&C: **34%**
non-compliant; ETS:
only 1%
- ▶ Plants actively traded permits and aligned emissions with holdings
- ▶ “Money left on the table” fell from 12.5% to 2.8%
- ▶ Plants learned to use the market efficiently

Result 2: Emissions declined ~20%



$$\log(\text{PM}_{it}) = \alpha + \beta \cdot \text{ETS}_i \times \text{Post}_t + \gamma_i + \delta_t + \varepsilon_{it}$$

- ▶ Effect: ~**19–32% reduction**
- ▶ Gap opens during first trading period and persists
- ▶ Cap was set loosely — efficiency gains freed up abatement capacity

Result 3: Abatement costs fell ~12%

Approach: Recover plant-specific Marginal Abatement Cost (MAC) functions from auction bidding data (revealed preference)

$$\log \text{MAC}_i = \beta_1 \log E_i + \beta_2 \log H_i + \xi_i$$

- ▶ Identified from equilibrium condition: firms bid up to their MAC
- ▶ Structural estimation allows counterfactual comparison with C&C costs

Result: The market reduced total variable abatement costs by **10–16%** relative to a uniform-standard C&C regime, holding total emissions constant

Cost heterogeneity across firms is substantial; the market exploits it

Cost-benefit analysis: benefits vastly exceed costs

Component	Estimate
Treatment effect on emissions	-19.4%
Reduction in ambient PM _{2.5}	5.5–8.5 $\mu\text{g}/\text{m}^3$
Life-years gained (annual, city-wide)	53,000–89,000
Annual health benefit	INR 34 billion (\$847 million)
Annual monitoring costs (city-wide)	INR 310 million (\$3.9 million)
Benefit-cost ratio	~100:1 to 215:1

Health benefits valued using: Ebenstein et al. (2017) dose-response \times Nair et al. (2021) VSL for India

Why did markets succeed where the other approaches failed?

	CEMS Only	Transparency	ETS
Emissions reduction	Low	None	High
Compliance	Moderate	Low	Near-perfect
Cost-effectiveness	Low	Moderate	High
Scalability	High	High	Moderate
Political feasibility	High	High	Moderate

Markets work because they **align incentives** (pollution reduction = profit), **solve the information problem** (CEMS + price discovery), **reduce discretion** (financial penalties self-execute), and **accommodate heterogeneity** (multiple compliance pathways).

Related literature: Market-based environmental policy

- ▶ **Schmalensee & Stavins (2013, *JEP*):** US SO₂ allowance trading demonstrated feasibility and large cost savings of cap-and-trade at scale
- ▶ **Fowle, Holland & Mansur (2012, *AER*):** NO_x cap-and-trade in southern California reduced emissions but had distributional consequences across communities
- ▶ **Fowle (2009, *AEJ: Economic Policy*):** Under incomplete regulation (some firms regulated, others not), cap-and-trade can cause emissions leakage — design details matter

See backup slides for additional references: Shapiro & Walker (2018), Hernandez-Cortes & Meng (2023)

Scaling: from Surat to national policy

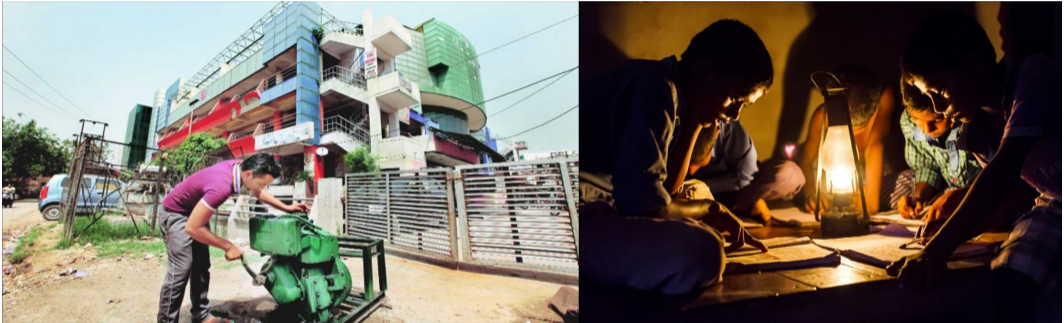
- ▶ **2019:** Surat pilot — 155 plants
- ▶ **2022:** Control plants added to market — 350+ plants
- ▶ **2023:** New PM market launched in Ahmedabad
- ▶ **2024–25:** Maharashtra developing SO₂ market; other states exploring
- ▶ Gujarat announced plans for CO₂ and water markets

Emissions Market Accelerator (EMA): Working across 8 Indian states to help design and implement environmental markets

Developing countries can leapfrog to modern regulatory approaches — much as they did with mobile phones and digital payments

Part III: Energy Access, Markets, and Subsidy Reform

The electricity access problem: connections do not mean supply



- ▶ ~750 million people unconnected to the grid
- ▶ Hundreds of millions more connected but with unreliable service
- ▶ Grid coverage has expanded dramatically — but connection \neq 24-hour supply

Per-capita electricity consumption in developing countries is strikingly low

Country	kWh/capita	% of US consumption
United States	~13,000	100%
China	~5,000	38%
India	~1,200	9%
Bihar (India)	~350	3%
Sub-Saharan Africa (avg.)	~500	4%

- ▶ The strong cross-country correlation between electricity consumption and GDP suggests this is a binding constraint on development
- ▶ And retail electricity prices are **no cheaper** in developing countries despite much lower incomes

Related literature: Energy access and development

- ▶ **Dinkelman (2011, *AER*):** Rural electrification in South Africa increased female employment — electricity frees time from fuel collection and enables home production
- ▶ **Allcott, Collard-Wexler & O'Connell (2016, *AER*):** Electricity shortfalls reduce Indian manufacturing output by 5–10%; generators are a costly but common substitute
- ▶ **Lee, Miguel & Wolfram (2020, *JPE*):** Subsidised grid connections in rural Kenya have high take-up but very low usage — raising cost-effectiveness concerns about grid expansion

See backup slides for additional references: Lipscomb, Mobarak & Barham (2013), Wolfram, Shelef & Gertler (2012)

Is electricity a right?

Free schemes announced by AAP-led Delhi government



Electricity:

Up to **200 units** of free power per month; **50% subsidy** for electricity usage of **201-400 units** a month



Pilgrimage:

1,100 senior citizens every year from each of the **70** assembly seats to be taken to **12** different sites



Health:

Free consultations and medicines offered by mohalla clinics. Certain tests like MRI scans made free



Water: Delivery of up to **20,000 litres** of **free water** per month



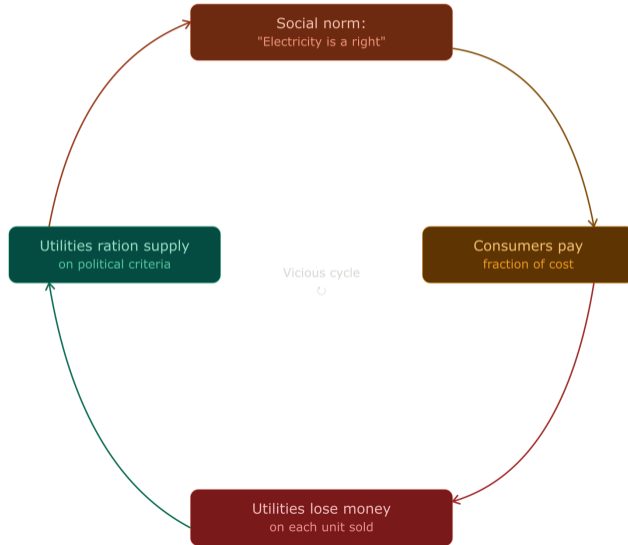
Transport: Policy to offer **free rides** in public buses and Metro for women in the works

A powerful **social norm** in many developing countries:

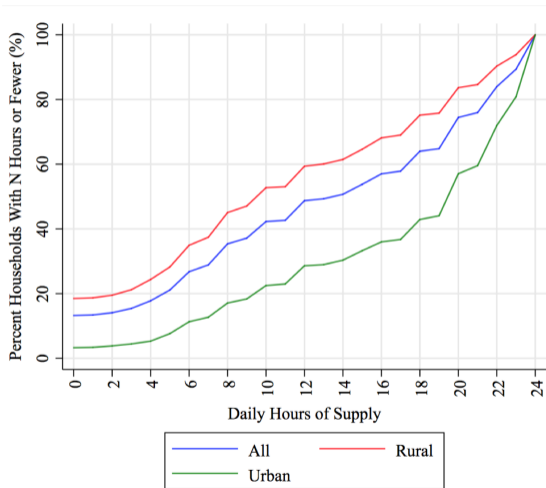
- ▶ Electricity treated as a basic right, not a market commodity
- ▶ Politicians promise cheap or free power
- ▶ Non-payment and theft are tolerated
- ▶ Enforcement is politically costly

What are the consequences?
Burgess, Greenstone, Ryan & Sudarshan (2020), *JEP*

The vicious circle of electricity as a right



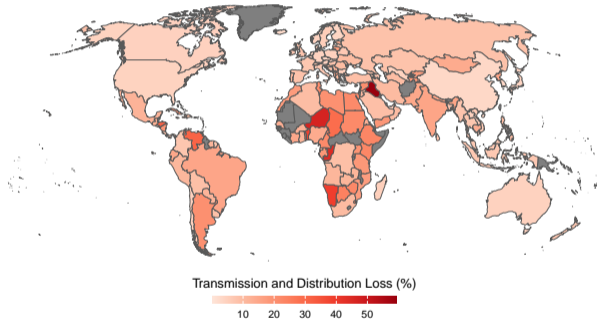
Evidence: Massive rationing even among connected households



- ▶ Even connected households face heavy rationing
- ▶ Rural areas: many receive <12 hours/day
- ▶ Urban areas: better but far from 24-hour supply
- ▶ Quality varies enormously across regions and time

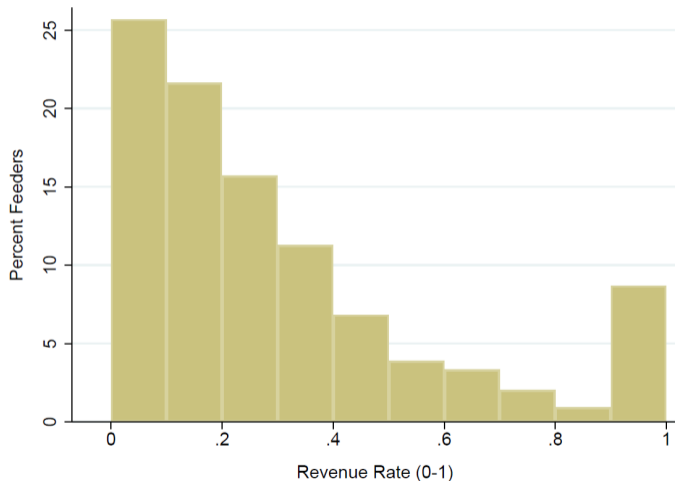
CDF of daily hours of electricity (IHDS 2012)

T&D losses reveal the scale of the problem



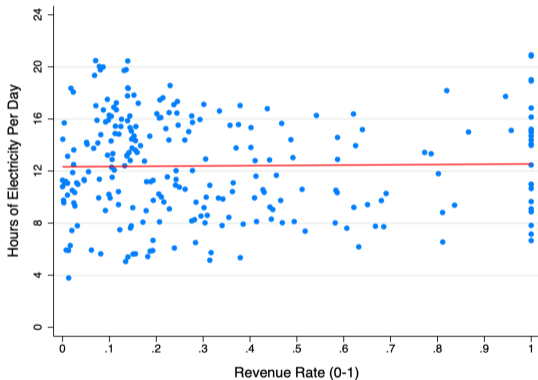
- ▶ OECD technical losses: ~5–6%
- ▶ Indian states: 20–50%+
- ▶ Excess = theft + non-payment + billing failures
- ▶ A business receiving only \$80 per \$100 of product would want to sell much less

Revenue recovery at the feeder level is catastrophically low



- ▶ ~50% of feeders recover <20% of tariff value of electricity injected
- ▶ Payment bears **no relationship to supply quality** — markets do not clear
- ▶ 122 different tariff schedules — a tangled web of subsidies

The market is broken: payment supply



- ▶ Consumers who pay more do **not** receive better service
- ▶ Consumers who pay less do **not** get cut off
- ▶ The feedback loop between WTP and service provision is severed
- ▶ This is the core market failure

Customers expect no enforcement

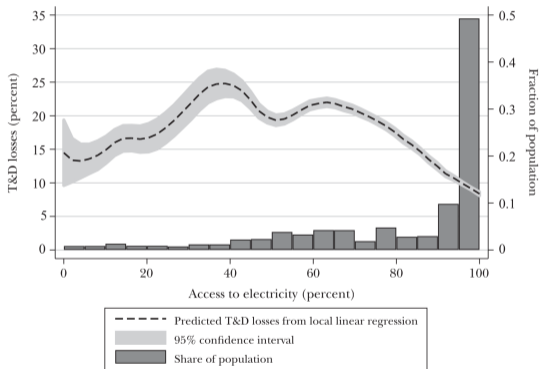
Violation	% who think penalty unlikely
Late payment	78%
Meter tampering	75%
Illegal hooking	76%
Bribing utility officials	77%

- ▶ Survey evidence: the overwhelming majority of consumers believe violations will go unpunished
- ▶ This is rational — enforcement is indeed rare
- ▶ The equilibrium is self-sustaining

Source: Burgess, Greenstone, Ryan & Sudarshan (2020)

A “New Kuznets Curve” in electricity losses

Access to Electricity and Transmission and Distribution (T&D) Losses



Source: World Bank.

- ▶ Losses first **rise** with development (grids expand but institutions lag)
- ▶ Then **fall** as institutions strengthen and enforcement capacity grows
- ▶ Many developing countries are stuck on the rising portion
- ▶ Breaking through the peak requires institutional reform, not just infrastructure

The fiscal scale of the problem

- ▶ India's full subsidy/theft/non-payment costs: ~**\$40 billion/year**
 - 31% of direct tax collections
 - 1.5% of GDP
 - 3.5× the central education budget
- ▶ Lowest-income countries recover <50% of electricity costs from consumers

Two research questions:

1. Can existing enforcement tools break the cycle?
2. Can infrastructure investment (smart meters) break the cycle?

Can enforcement tools work? Setting: Madhya Pradesh

Context:

- ▶ Population: 85 million; GDP per capita: \$1,500
- ▶ Utilities recovered only 70% of power purchase costs (2020)
- ▶ Accrued \$1.43 billion in losses in 2018–19
- ▶ Average rural outages: ~4 hours/day

Key stylised facts:

- ▶ Non-payment is **not** primarily about income — payment fractions are low across the income distribution
- ▶ “Carrots” (debt waivers) have limited effects on payment behaviour
- ▶ “Sticks” are practically never used — vanishingly small share of defaulters receive notices or disconnections

Literature context

This work sits at the intersection of:

Energy economics:

- ▶ Non-payment as a central constraint (Burgess et al. 2020; Jack & Smith 2020; McRae 2015)

Public finance / tax compliance:

- ▶ Allingham & Sandmo (1972), Becker (1968): deterrence theory
- ▶ Recent experimental evidence: Bergeron et al. (2024, *AER*), De Neve et al. (2021), Brockmeyer et al. (2019, *AEJ: EP*), Holz et al. (2023, *JEBO*), Pomeranz (2015, *AER*)

Contribution: Brings tax-compliance experimental tools to a fiscally important development setting where the enforcement margin is arguably more binding

RCT design: 30,000 households in Madhya Pradesh

Sample: All households with INR 1,200 in arrears; metered, non-BPL domestic customers

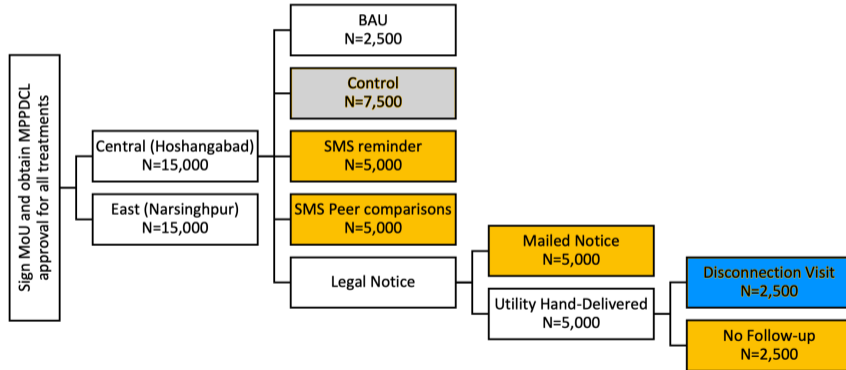
Light-touch treatments (SMS):

- ▶ SMS reminder: standard “pay or be disconnected” warning
- ▶ SMS peer-comparison nudge: “You paid X%, similar customers paid Y%”

Heavy-touch treatments (formal legal notices under Electricity Act 2003, §56):

- ▶ Mailed legal notice
- ▶ In-person delivery by utility staff (no follow-up disconnection)
- ▶ In-person delivery with actual disconnection for non-payers

RCT design: 30,000 households in Madhya Pradesh



SMS nudges and peer comparisons: no effect

- ▶ Neither SMS reminders nor peer-comparison nudges reduce debt
- ▶ Point estimates near zero, confidence intervals include zero
- ▶ Behavioural nudges that work in rich-country tax settings have **no effect** in this context
- ▶ The baseline expectation of non-enforcement is too strong for light-touch interventions to overcome

Mailed notices work — but in-person delivery by staff does not

Treatment	ITT on arrears (INR)	SE
Mailed legal notice	-186.5***	(42.04)
In-person delivery (utility staff)	-6.20	(54.93)

A striking result:

- ▶ Formal mailed notices (impersonal, from the institution) produce significant arrears reduction
- ▶ The **same notice delivered in person** by utility staff has **zero effect**
- ▶ Interpretation: staff presence undermines credibility — consumers may infer that the “stick” is negotiable

Ongoing work: norms, honesty, and social pressure

If standard deterrence tools are insufficient, perhaps the problem is fundamentally about **norms**

New study: Lab-in-the-field + real-world interventions with 80,000 consumers in MP

1. **Honesty game** (adapted from Abeler, Nosenzo & Raymond 2019, *Econometrica*): consumers privately report arrears with monetary incentive to lie — measures intrinsic honesty norms
2. **Fairness/dictator game:** Enumerators offer to pay bills; consumers choose how much to “return” — measures norms of reciprocity
3. **Naming & shaming:** Public disclosure of defaulter lists — leverages social pressure

Experimental measures are linked to actual administrative payment data

Can infrastructure solve the problem? The case for smart meters

If the social norm of non-payment cannot be easily broken with enforcement, perhaps the solution is **technological**:

Smart meters:

- ▶ Prepaid or remotely disconnectable meters
- ▶ Eliminate the billing–collection gap
- ▶ Make electricity **excludable** — a prerequisite for treating it as a private good
- ▶ India's RDSS program: \$40 billion to install 250 million smart meters

Key question: What happens when you make it harder to steal electricity?

Burgess, Greenstone, Ryan & Sudarshan (ongoing)

Theoretical framework: theft as an effective price reduction

Consumer demand: $D(\cdot)$. Only fraction $\delta \in [0, 1]$ of consumption is billed.

Effective price = $\delta\tau$ (where τ = official tariff)

$$q = D(\delta\tau), \quad \text{Billed quantity} = \delta \cdot D(\delta\tau)$$

Smart metering = increase in δ

Two effects of raising δ :

- ▶ Quantity demanded falls: $\frac{\partial q}{\partial \delta} \propto \varepsilon_D$ (always negative)
- ▶ Billed quantity: $\frac{\partial(\delta q)}{\partial \delta} \propto 1 + \varepsilon_D$ (rises unless $|\varepsilon_D| > 1$)

Smart meters simultaneously **reduce consumption** and **increase billing** — provided demand is not too elastic

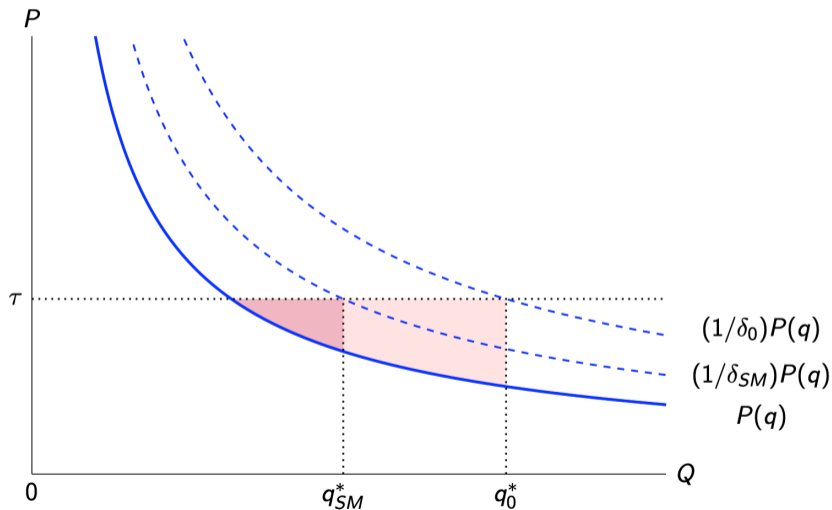
The deadweight loss from under-pricing via theft

- ▶ Demand curve $D(p)$ slopes downward; tariff τ ; effective price $\delta\tau < \tau$
- ▶ Lower effective price → quantity consumed rises from $q(\tau)$ to $q(\delta\tau)$
- ▶ The triangle between the demand curve, tariff, and effective price is **deadweight loss**

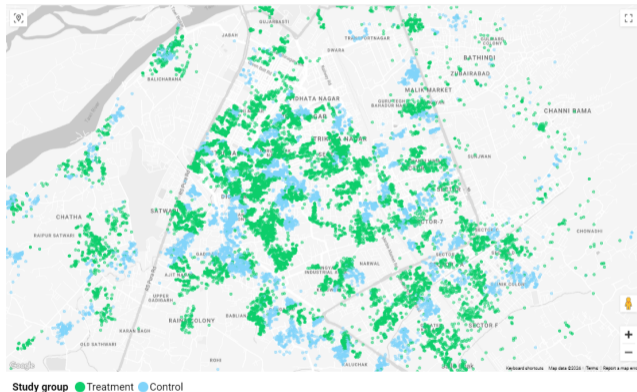
When $\delta < 1$, consumers face $\delta\tau < \tau$ → overconsumption relative to the social optimum

- ▶ DWL = resources used to generate power that consumers value at less than cost
- ▶ This is the efficiency cost of the implicit theft “subsidy”

Smart meters push demand curve inward



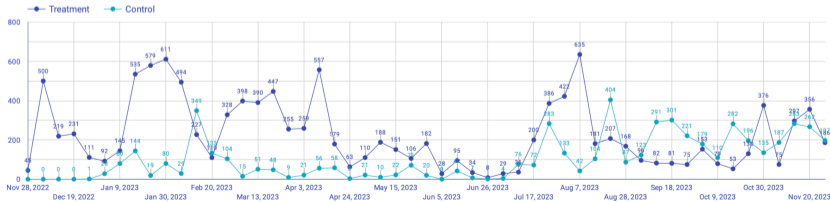
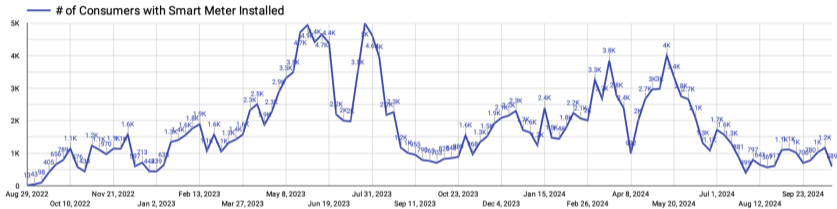
Experimental design: RCT at the transformer level in Jammu



- ▶ **Setting:** Jammu Power Distribution Corp. — high T&D losses
- ▶ **Randomization:** Distribution transformers (within feeders within subdivisions)
- ▶ **Treatment:** Smart meter installation
- ▶ **Data:** Consumer-level billing/payment + feeder-level energy injection

Smart meter installation: treatment vs. control over time

WEEKLY SMART METER INSTALLATION



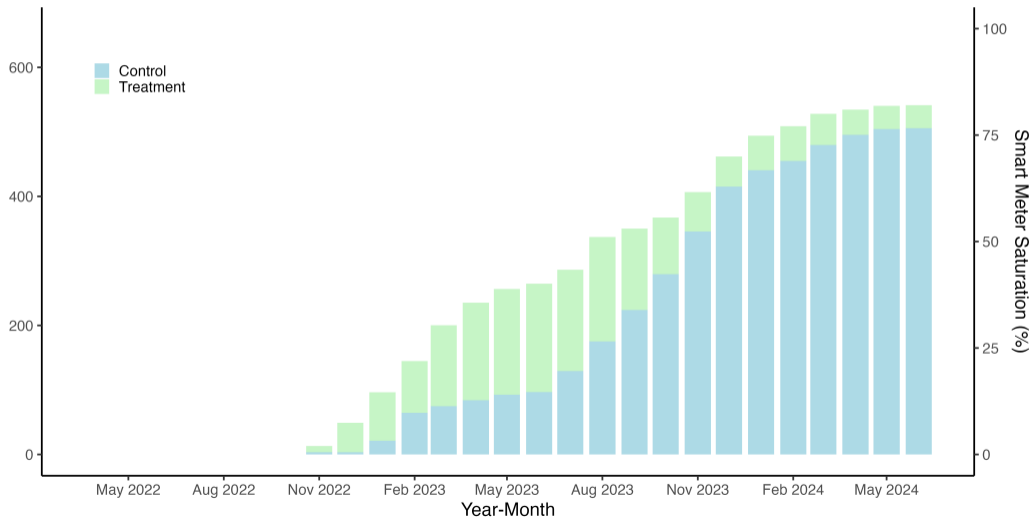
Treatment gap opens and closes over a one year period

First stage: Treatment caused a roughly one-year boost in smart-meter installation rates

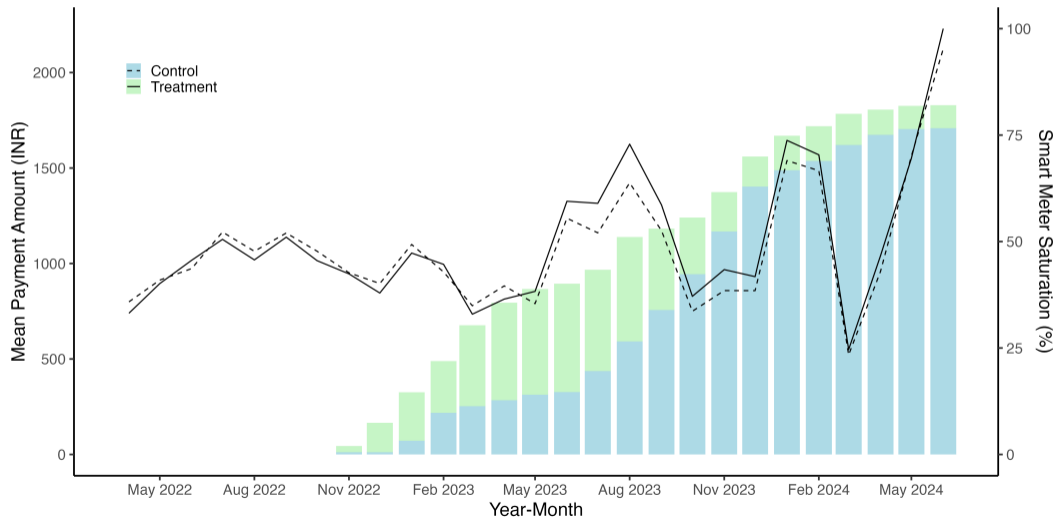
$$\text{SmartMeterShare}_{it} = \beta \cdot \text{Treatment}_i \times \text{Post}_t + \delta_c + \varepsilon_{it}$$

Clustered at transformer level. Experiment has power over a one-year horizon.

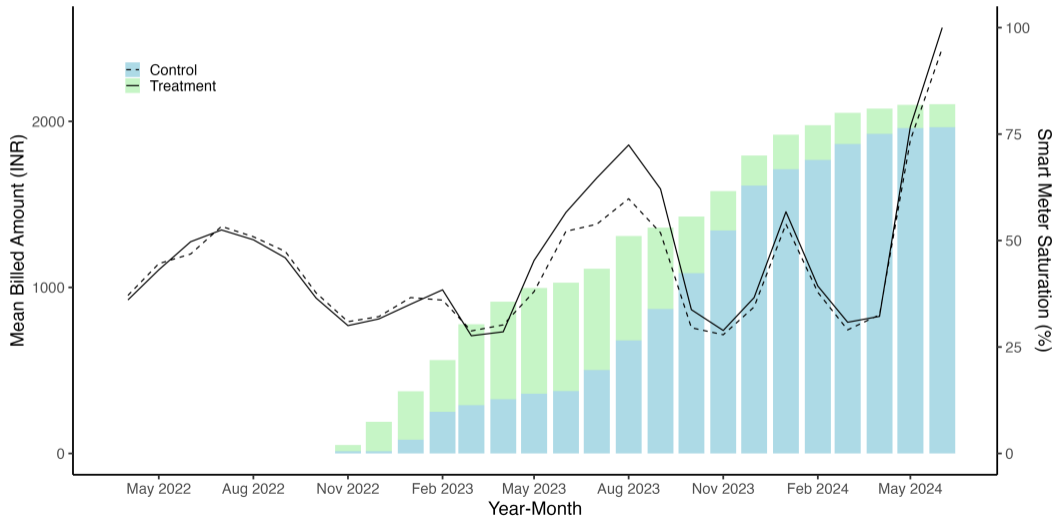
Smart meters increase the probability of a non-zero bill



Smart meters increase billed amounts



Smart meters increase billed consumption (kWh)



IV estimates: effect of smart metering on key outcomes

	Billed Consumption (kWh) (1)	Bills (INR) (2)	Payments (INR) (3)
Smart Meter Share	176.82***	765.67***	647.42***
	(17.96)	(72.74)	(55.69)
Year-Month FE	Yes	Yes	Yes
Transformer FE	Yes	Yes	Yes
Consumer Obs.	28906	28906	28906
Month-Year Obs.	30	30	30
Baseline Mean	304.86	1021.71	972.23

But is consumption actually rising, or just billing?

The consumer-level results could reflect:

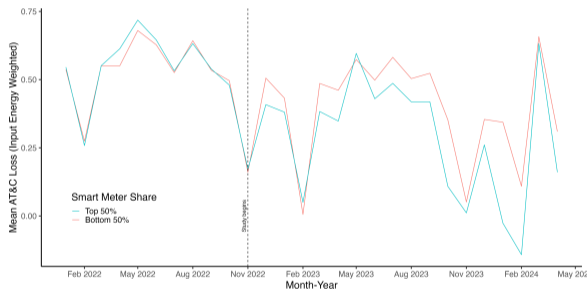
1. **More accurate billing** (consumption was always there, just not measured), or
2. **Actual increase in consumption** (unlikely — prices rose)

Critical test: Turn to **feeder-level energy injection data** — the only reliable measure of *true* total consumption

- ▶ Feeder meters measure total electricity entering the distribution network
- ▶ This quantity is measured at the utility's own infrastructure — not affected by consumer-level theft

See Ahmad et al. (2025) for similar approach in Pakistan

Aggregate result: actual consumption falls sharply



Smart metering **reduces quantity demanded** at the aggregate level

- ▶ Billed consumption up charged for what they used to steal
- ▶ Actual consumption down higher effective prices reduce demand
- ▶ **Losses down** gap between injected and billed shrinks

Welfare calibration: recovering the efficiency loss

Two key parameters from the experiment:

1. **Billing efficiency:** $\delta_0 = 0.63 \rightarrow \delta_{SM} = 0.89$
 - Before smart meters: only 63% of consumption is billed
 - After: 89% is billed
2. **Demand elasticity:** $\varepsilon = -0.58$ (from aggregate feeder-level regressions)

Calibrate iso-elastic demand: $q_0 = A(\delta_0 \tau)^\varepsilon$

- ▶ Baseline consumption: $q_0^* = 466$ kWh
- ▶ Post-smart-meter: $q_{SM}^* = 381$ kWh
- ▶ Δ Consumer Surplus = -221 INR (consumers lose)
- ▶ Δ Total Surplus = **+75 INR** (DWL eliminated)

The efficiency cost of the theft “subsidy”

Metric	Estimate
Consumer surplus decline	37% of baseline bill payment
DWL per rupee transferred	0.20

For every 1 transferred to consumers via the status-quo (theft-enabled) metering system, society incurs a **deadweight loss of 0.20**

- ▶ This is a very leaky bucket (Okun 1975): the implicit subsidy through theft is highly inefficient
- ▶ By comparison, well-designed cash transfers have negligible administrative DWL
- ▶ Smart meters eliminate this DWL while direct transfers could compensate vulnerable consumers

Smart meters improve efficiency

In developed countries, smart meters have benefits via: - Cost reductions in meter reading - Enabling sophisticated tariffs (if only they were adopted!)

In a high-loss environment, smart meters also increase the effective price of power

- ▶ First-order implications for efficiency
- ▶ Externally relevant to India as a whole under massive RDSS metering campaign
- ▶ Literature suggests larger feedback to efficiency: stronger incentives for supply side to maintain reliable power supply

Policy relevance: India's \$40 billion metering program

India's **Revamped Distribution Sector Scheme (RDSS)**:

- ▶ Target: 250 million smart meters
- ▶ Budget: \$40 billion
- ▶ Goal: Bring T&D losses to 12–15%

Our results suggest:

- ▶ Smart meters can substantially improve cost recovery
- ▶ The efficiency gains (DWL eliminated) are large
- ▶ But consumer welfare declines — the distributional question is central
- ▶ Complementary policies (targeted transfers, lifeline tariffs) are essential

Literature suggests a further feedback: stronger cost recovery → stronger supply-side incentives → more reliable power (Burlig & Preonas 2024; Fried & Lagakos 2023)

Related literature: Metering, pricing, and off-grid alternatives

- ▶ **Jack & Smith (2020, *AEJ: Applied*):** Prepaid metering in South Africa reduces consumption ~13% (mostly among non-payers) and substantially improves utility revenue
- ▶ **McRae (2015, *AER*):** Below-cost electricity pricing in Colombia creates a subsidy trap — utilities can't invest, service deteriorates, making reform harder
- ▶ **Mahadevan (2024, *AER*):** Political corruption in Indian electricity increases theft and lowers revenue; alignment between local politicians and the utility worsens outcomes

See backup slides for additional references: Berkouwer & Dean (2022), Grimm et al. (2020)

Thank you!

Backup: Additional Literature References

Additional references: Climate damages and adaptation

- ▶ **Park et al. (2020, *AEJ: Economic Policy*):** Cumulative heat exposure during the school year reduces student achievement; school air conditioning substantially mitigates
- ▶ **Davis & Gertler (2015, *PNAS*):** Rising incomes and temperatures will drive massive AC adoption in developing countries, creating mitigation–adaptation tradeoffs

Additional references: Environmental regulation and monitoring

- ▶ **Greenstone et al. (2022, *AER: Insights*):** Automated monitoring in China combined with accountability policies → significant pollution reductions
- ▶ **Ryan (2012, *Econometrica*):** Structural estimation of environmental regulation costs in Indian cement — heterogeneous and substantial

Additional references: Market-based environmental policy

- ▶ **Shapiro & Walker (2018, *AER*):** US manufacturing pollution declined primarily due to environmental regulation, not offshoring or productivity changes
- ▶ **Hernandez-Cortes & Meng (2023, *J. Public Econ.*):** California's carbon market did not exacerbate pollution disparities across disadvantaged communities

Additional references: Energy access and development

- ▶ **Lipscomb, Mobarak & Barham (2013, *AEJ: Applied*):** Hydropower-driven electrification in Brazil raised incomes, housing quality, and HDI
- ▶ **Wolfram, Shelef & Gertler (2012, *JEP*):** Income growth in developing countries will drive massive energy demand increases — a first-order global challenge

Additional references: Metering, pricing, and off-grid alternatives

- ▶ **Berkouwer & Dean (2022, *AER*):** Credit constraints (not inattention) are the binding barrier to clean technology adoption by low-income households in Nairobi
- ▶ **Grimm et al. (2020, *JAERE*):** Off-grid solar in Rwanda — substantial demand for basic lighting but willingness-to-pay is well below cost of provision